

Company Registration No. 4146820

United National Bank Limited

Annual Report and Financial Statements

31 December 2021

Annual report and financial statements 2021

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United National Bank Limited

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United National Bank Limited

Strategic report

The Directors have the pleasure in presenting the Strategic report and the audited financial statements for the year to 31 December 2021 for United National Bank Limited (the 'Company').

Overview

The Company is a banking institution incorporated and domiciled in the UK, and authorised by the Prudential Regulation Authority ('PRA') and regulated by the Financial Conduct Authority ('FCA') and PRA. The registered Company number is 4146820 and the registered office is at 2 Brook Street, London, W1S 1BQ.

The Company was formed in 2001 from the merger of the UK branches of two Pakistani banks, United Bank Limited and National Bank of Pakistan, who had been operating in the UK since the mid-1960s.

The principal activities of the Company are to provide Retail Banking, Wholesale Banking and Money Transmission services to UK-based individuals and corporate customers. The Directors are not aware, at the date of this report, of any likely major changes to the Company's activities in the forthcoming year, and expect the Company to continue as a going concern for the foreseeable future (see note 1 to the financial statements).

Business results

During the year, the Company made considerable progress on its primary strategic objective for 2021, which was to return to a position of sustainable profitability. Since 2018, the Company has been undergoing a transition process to change the business model away from emerging market debt securities and towards a lower-risk balance sheet focused on secured lending on UK residential real estate (RRE). During 2021, despite the challenging external factors, the Company was able to grow the RRE portfolio by more than £145m (2020: £100m). This has been the key driver, which has returned the Company to an operating profit for the financial year.

The additional lending has primarily been funded by growing the retail deposit book. With the implementation of our enhanced new digital banking platform early in 2021, we have been able to improve the efficiency of the account opening process. Additionally, to supplement our own online channel, we have recently partnered with a deposit aggregator firm, which not only allows us to offer our products to a far wider audience, but also helps to reduce the administrative effort required in the account opening process. By diversifying our deposit-raising channels, we can continue to focus on achieving further growth of our loan book, confident that we can raise long-term retail funding as and when required.

The following financial measures referenced 'adjusted' are non-GAAP and should be considered supplemental to, and not a substitute for, financial information prepared in accordance with generally accepted accounting principles. The definitions of these non-GAAP financial measures may differ from similarly titled measures used by others. The Company uses non-GAAP financial measures to facilitate management's internal comparisons to the Company's historical operating results, to competitors' operating results, and to provide greater transparency to shareholders of supplemental information used by management in its financial and operational decision-making. The Company also uses non-GAAP financial measures which exclude certain charges and credits because it believes that such items are not indicative of its core operating results and trends, and do not provide meaningful comparisons with other reporting periods.

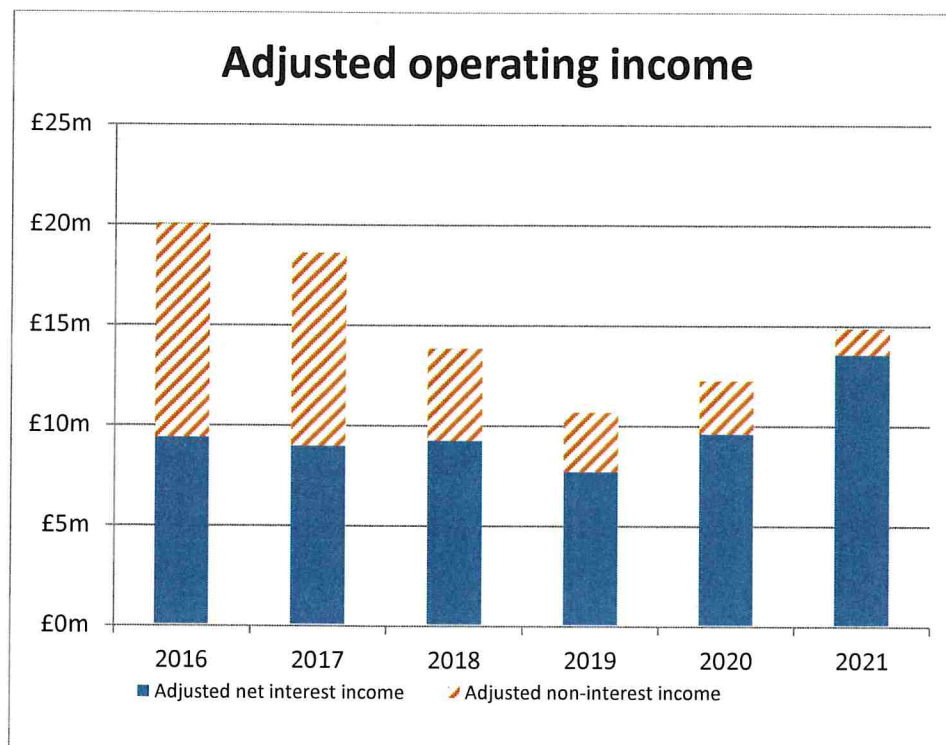
The table below shows a summary of profit (loss) on ordinary activities before taxation for the past six years, along with details of the items which have been adjusted to determine the underlying profitability of the Company.

| All figures in GBP 000s | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> |
|--|--------------|--------------|----------------|----------------|----------------|--------------|
| Profit (loss) on ordinary activities before tax | 7,401 | 711 | (3,779) | (1,009) | (2,379) | 3,226 |
| <i>Adjusting items:</i> | | | | | | |
| Interest payable on preference shares | 479 | 778 | 234 | - | - | - |
| Revaluation gain on Brook Street premises | - | - | (787) | - | (52) | (1,208) |
| Gain on disposal of property | - | - | - | (209) | - | - |
| Enhancement of risk management framework | - | - | - | 538 | 426 | 23 |
| Onerous property lease termination costs | - | - | - | 172 | - | - |
| Realised losses on de-risking actions | - | - | 2,487 | - | - | - |
| Adjusted profit on ordinary activities before tax | 7,880 | 1,489 | (1,845) | (508) | (2,005) | 2,041 |

The adjusted profit for 2021 was £2.0m, an improvement of £4.1m from the adjusted loss for 2020. The primary cause of this movement was attributed to the growth in the RRE loan book as well debt recoveries during the year.

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The graph below illustrates the movement in adjusted operating income since 2016, showing the split between net interest income and non-interest income:



Adjusted non-interest income (as per the table below) has decreased by £1.3m during 2021 due primarily to the reduction in realized profit on debt securities resulting from the reduced size of the investment book. The side effects of Covid-19 induced lockdowns continued to curtail our attempts to find tenants, which has left two floors of our Brook Street premises vacant.

| All figures in GBP 000s | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> | <u>2021</u> |
|--|---------------|--------------|--------------|--------------|--------------|--------------|
| Non-Interest Income as per profit or loss | 10,666 | 9,626 | 2,469 | 3,176 | 2,693 | 2,522 |
| <i>Adjusting items:</i> | | | | | | |
| Fees and Commissions receivable | - | - | 438 | - | - | - |
| Property valuations and gains | - | - | (787) | (209) | (52) | (1,208) |
| Realised losses on de-risking actions | - | - | 2,487 | - | - | - |
| Adjusted Non-Interest Income | 10,666 | 9,626 | 4,607 | 2,967 | 2,641 | 1,314 |

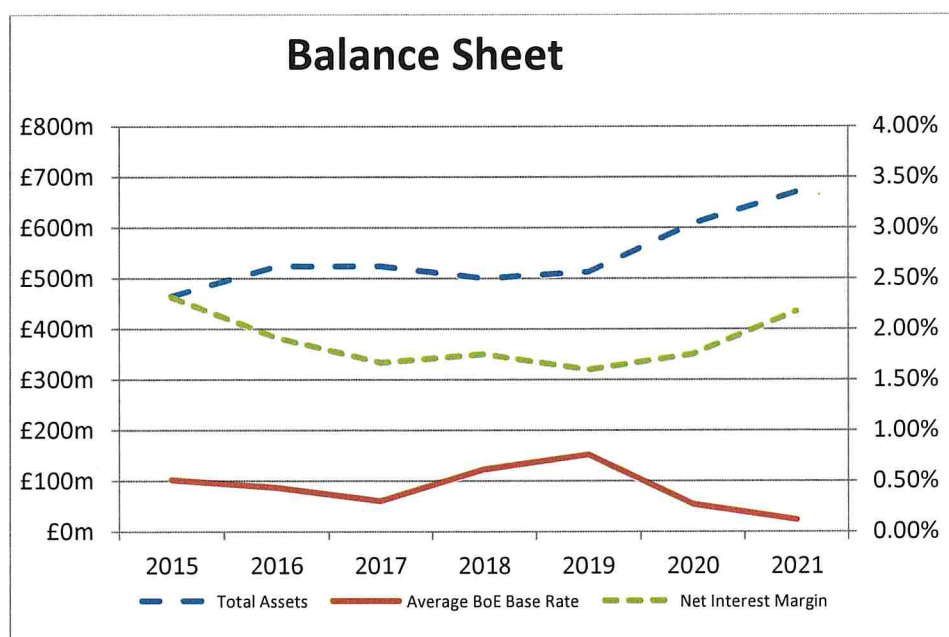
Strategic report

Adjusted net interest income (as per the table below), increased by £4.0m due to the growth in the RRE loan book coupled with a decrease in interest expense of £1.1m.

| All figures in GBP 000s | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
|--|--------------|--------------|--------------|--------------|--------------|---------------|
| Net Interest Income as per profit or loss | 8,880 | 8,150 | 9,400 | 7,662 | 9,572 | 13,534 |
| <i>Adjusting items:</i> | | | | | | |
| Fees and Commissions receivable | - | - | (438) | - | - | - |
| Preference dividend | 479 | 778 | 234 | - | - | - |
| Adjusted Net Interest Income | 9,359 | 8,928 | 9,196 | 7,662 | 9,572 | 13,534 |

Total adjusted operating income (includes both adjusted non-interest and net interest income) has increased by 22% during 2021 to £14.9m (2020: £12.2m).

The graph below illustrates the growth in the balance sheet since 2016 and the movement in the net interest margin (net interest income divided by total assets) compared with the average Bank of England (BOE) base rate over the same period:



The total balance sheet grew by about 10% during 2021 to end the year at £669m.

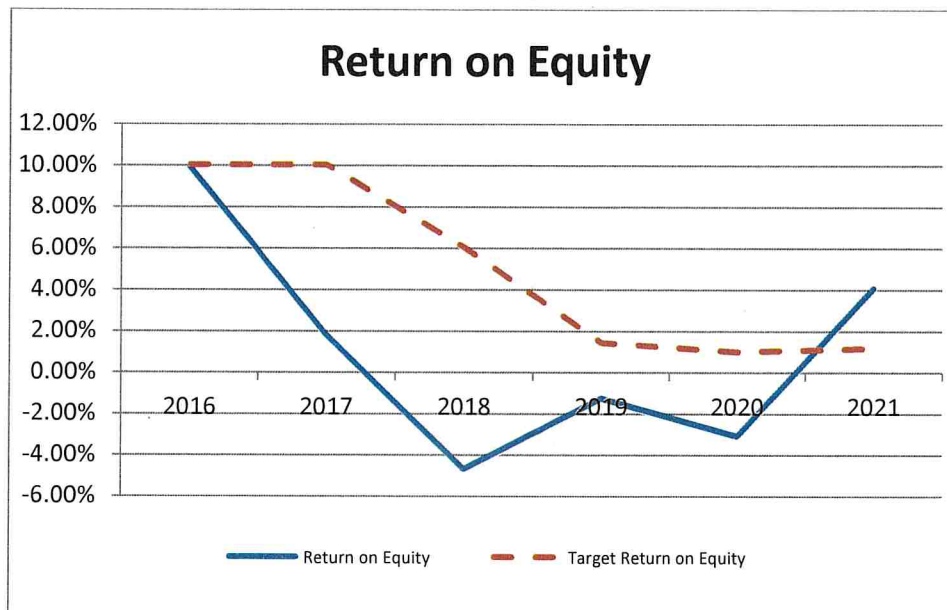
Net interest margin has increased by 50 basis points from 1.70% in 2020 to 2.2% in 2021, primarily been driven by the growth in the loan book, but also partly due to a reduction in cost of funds and swap costs, compared to the previous year.

Key performance indicators

The Company uses three ratios in order to measure and to quantify the financial performance and progress against the strategic objective to become the leading UK-based financial solutions provider in the South Asian community:

1. Return on equity

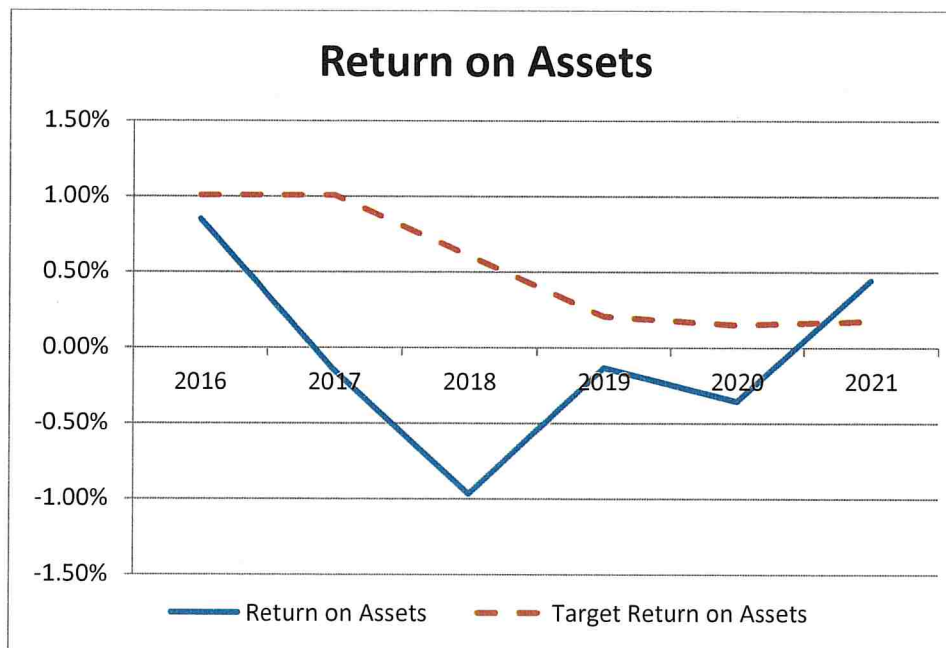
This is defined as the profit or loss on ordinary activities before taxation and preference dividend divided by shareholders' funds. This measures the shareholders' return on their investment. This profit is before the adjustments highlighted above. The graph overleaf illustrates the return on equity since 2016:



In 2021, the return on equity ratio increased to 4.0% (2020: -3.1%). This increase is a result of the Company's return to profitability arising primarily from increased net interest income driven by the growth of the RRE loan book.

2. Return on assets

Return on assets is defined as profit or loss for the year divided by total assets. The disclosure of this ratio is also a requirement of the fourth Capital Requirements Directive ('CRD IV') which came into effect in 2014. The graph below shows the return on assets since 2016:

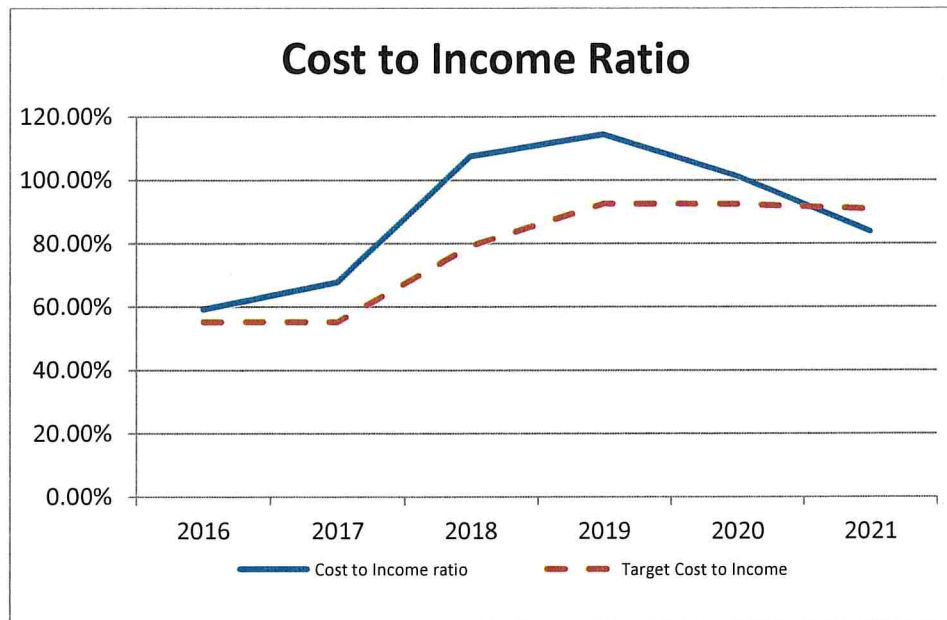


There was a positive return on assets for 2021 of 0.4% (2020: -0.4%).

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3. Cost to income ratio

This is defined as operating expenses excluding impairment charges and debt recoveries divided by the operating income (sum of net interest income & non-interest income) before preference dividend. This ratio measures the operating efficiency of the Company; the lower the ratio the less spent on operating expenses for every £1 earned in revenue. The graph below shows the cost to income ratio since 2016:



The cost to income ratio for 2021 is 83.5% (2020: 100.9%), which shows an improvement from 2020. The main cause of the improvement over the last year has been the 31% increase in operating income, primarily caused by the growth in the RRE loan book. Core operating expenses have grown by 8.3% compared to 2020, mainly due to general inflationary increases, but also partly due to increased investment in software and systems.

Business Review

The Company divides itself broadly into two business lines: Retail Banking and Wholesale/Corporate Banking.

Retail Banking

Over the past year, the Company has further enhanced its online presence in an effort to broaden the reach, so we can continue to attract new customers to place their savings with us.

Money Transmission Services (remittances) to Pakistan have always provided a regular revenue stream, but the Company's share of this \$2 billion a year market remains very small. The Company's online remittance product, UBL NetRemit, continues to expand through the addition of new customers, and provides the majority of the Company's home remittances by volume. During 2021, the Company's investment in the enhanced digital banking platform has helped to streamline the remittance process and client on boarding to attract more customers to use our NetRemit service. We have also taken steps to increase awareness of the product by partnering with an external marketing firm, who is providing us with regular television advertising specifically targeted at potential customers for this product.

Wholesale Banking

In order to provide some diversification to the RRE exposures, the Company leverages existing relationships via the Parent banks to seek lending opportunities with Pakistan-based blue-chip corporates, principally those who operate in the renewable energy, infrastructure, telecom and textile sectors.

The Company also holds some large USD-denominated deposits on behalf of a number of Pakistan-based renewable energy and infrastructure projects.

Strategic report

Future developments

The Board of Directors set the Company's strategy. A three-year business plan is drawn up to project growth and resource requirements, and a detailed annual budget is prepared to set short-term targets and allow progress to be monitored.

The Company's management team is charged with the responsibility of executing the plans to achieve the strategic goals. Monthly budget variances are calculated, explained, and submitted to the Board for review. This timely reporting allows corrective action to be taken as early as possible to enable the plans to be achieved.

Towards the end of every year, the management and Board set aside time to review and discuss the Company's future strategy. These discussions culminated in a Business Plan, which continues to focus on building a sustainable and resilient business for the future.

For 2022, the Company intends to make a number of changes, which are intended to streamline the business. This will allow us to focus on our strengths and will provide an enhanced return on capital to shareholders. In the first half of the year, we plan to close the branch operations in Manchester and Birmingham. Nearly all of the Company's deposit-taking activities are now carried out via online channels, and all RRE lending business is conducted from our Mayfair head office, which has resulted in our branches being substantially under-used. The estimated one-off costs associated with these branch closures is £485k. However, this will result in estimated annual recurring savings of £358k.

We have also initiated plans to re-locate our central operations team from Birmingham to London, so that the entire business will be operated from a single location. In addition, the Company will review the current account offering to retail customers and intends to introduce a minimum balance threshold as it is recognised that the costs of maintaining a large number of small balance accounts is disproportionate to the funding these accounts provide.

All of these actions are projected to provide not only substantial cost savings, but will also improve the efficiency and effectiveness of our operations and, most importantly, to provide a better service to our customers.

However, the Company formally announced its intention to close the branches highlighted above on 21 January 2022. Since the main features of this reorganization plan and parties affected by this plan was announced at that date, this would not be an adjusting entry for the purposes of the financial statements for the year ended 31 December 2021.

Going concern

The financial statements are prepared on a going concern basis and the Directors have a reasonable expectation that the Company has the resources to continue in business for the 12 months from the approval or signing of the financial statements and the foreseeable future. In making this assessment, the Directors have considered a wide range of information including all principal risks noted in this strategic report relating to present and future conditions, including the current state of the balance sheet, future projections of profitability, cash flows and capital resources and the longer-term strategy of the business. The Company's capital and liquidity plans have been stress tested and have been reviewed by the Directors.

The impact of the branch closures and other business optimisation have been assessed and incorporated within the 2022-2024 financial and business plans. The Directors assessed the financial implications of the risks associated with Covid-19, including the expected effect of Management actions taken in response, against the most severe but plausible scenario used in the Board's assessment of the ICAAP approved in 2021. This scenario was guided by the January 2021 Annual Cyclical Scenario ('ACS' or 'Anchor Scenario') specified by the Bank of England for use in preparing ICAAP stress tests. Having regard for the severe financial outcomes from this scenario and the reverse stress tests also conducted as well as the ILAAP, the Board concluded that both capital and liquidity forecasts remained within present regulatory requirements, including use of capital buffers, over the going concern period.

After making enquiries, the Directors believe that the Company has sufficient resources to continue in operation for the foreseeable future and for 12 months from the date of approval or signing the financial statements and the Company has sufficient capital to enable it to continue to meet its regulatory capital requirements as set out by the PRA. The Board concluded that there is no material uncertainty on going concern therefore it remains appropriate to adopt the going concern basis in preparing the Company's financial statements.

Board engagement with our stakeholders

Section 172 of the Companies Act 2006 requires a Director of a Company to act in the way he or she considers, in good faith, would be most likely to promote the success of the Company for the benefit of its members as a whole.

In doing this, section 172 requires a Director to have regard, among other matters, to: the likely consequences of any decision in the long term; the interests of the company's employees; the need to foster the Company's business relationships with suppliers, customers and others; the impact of the Company's operations on the community and the environment; the desirability of the Company maintaining a reputation for high standards of business conduct; and the need to act fairly with members of the Company.

The Directors consider these factors set out above in discharging their duties under section 172. More details of how our Board engages with stakeholders are set out overleaf.

Customers

Board receives updates from senior management on the Company's interaction with customers. Additionally, the Board members would attend charity dinner events which customers are also invited to. Unfortunately, all of these activities have been severely restricted by Covid-19 over the past year, but it is hoped that they can resume later in 2022. In January 2022, the Company formally announced closure of two of its branches in Manchester and Birmingham and Management assessment is that this will not have a material impact on customers. More details on the closure of the branches are on page 9.

Employees

The Board receives updates from senior management on various metrics and feedback tools relating to employees. This also may include feedback from the Employee Engagement Committee (EEC). The main objective of the EEC is to prioritize employee engagement across the Company, boost morale and improve the overall culture of the Company. It achieves this mission by bringing forth specific engagement recommendations to senior management and, where necessary the Human Resources Board Committee. The Board uses feedback from employees to formulate improvement initiatives. Senior management is tasked to develop action plans for implementing these initiatives, which are continuously monitored. Further details on employee engagement can be found on page 16.

Suppliers

The Company undertakes due diligence procedures on direct suppliers whose objective is to identify and mitigate risk, including enquiring into suppliers' policies on Anti Money Laundering (AML), data protection and anti-modern slavery. The Company continuously reviews its outsourced services partners to ensure it is receiving value for money and also seeks to ensure suppliers are timely paid.

Environment

The Company seeks to drive positive environmental impact across its business activities. More details on the Company's environmental related initiatives are found under Climate Change risk section on page 15.

Community

We recognise the importance of contributing to our communities and the Company is engaged in various activities that have a positive impact on the community we serve. Every year staff undertake fund raising initiatives to support various charities.

The Pakistan community constitute a major portion of our customer base and accordingly the Company participates in various activities that serve this community, such as sponsorship of Pakistan High Commission events. In addition, the Company through its money transmission products, facilitates Pakistani diaspora remittances to Pakistan.

Regulators

The Board recognises the importance of open and continuous dialogue with the Company's regulators. The Chairman, Chief Executive and other members of the Board have regular meetings with the PRA.

Principal risks and uncertainties

Financial and operational risks

The Company is exposed to a variety of financial and operational risks that arise in the course of its business. These risks include credit risk, market risk and operational risks such as conduct and financial crime. The Company has in place a risk management framework that is designed to limit the adverse effects of these risks on the financial performance of the Company but as a bank, it is not possible to eliminate all the risks. The risk management policies of the Company including the use of financial instruments are set out in note 24.

Credit risk

Credit Risk is the risk that a borrower or counterparty fails to pay the interest or capital due on a loan or other financial instrument in accordance with the agreed terms. Credit Risk manifests itself in the financial instruments and products that the Company offers and in which it invests and can arise in respect of both on and off-balance sheet exposures.

Risk Appetite

The Company operates within defined roles and responsibilities for risk management with oversight at Board and executive level and independent oversight provided by Internal Audit. The Company's approach to Credit Risk is set out in the Credit Risk Policy, which is approved by the Board annually.

Mitigation

Active monitoring and assessment of its credit risk portfolio is crucial to the Company's risk management discipline. This is achieved through the regular monitoring of key portfolio indicators and limits, stress test analysis and assurance activity with regular reports provided to all stakeholders across the Company.

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Liquidity risk

The Company has in place active funding and liquidity strategies to ensure that it maintains sufficient funds to meet all of its contractual obligations. Treasury function is responsible for the day-to-day management of Company's liquidity, which is independently reviewed by the Finance and Risk personnel, using predefined Key Risk Indicators (KRIs).

The Company's Liquidity Coverage Ratio (LCR) and Net Stable Funding Ratio (NSFR) ratios are calculated on daily basis by the Finance function, which are formally reported to the Asset Liability Committee (ALCO) and the Board. The Company's counterbalancing capacity is monitored by ALCO under stressed conditions, covering a range of market-wide and idiosyncratic factors.

The Internal Liquidity Adequacy Assessment (ILAAP), which is a live document, is used for a comprehensive review of the Company's Liquidity Framework, including stress testing, at least annually. The ALCO, Management Risk Committee and the Board examines the full ILAAP life cycle, with all challenges clearly documented. The ILAAP is used to analyse Company's compliance with the PRA's overall Liquidity Adequacy Rules and assess funding and liquidity risk.

Management of maturity mismatch

Assets and liability maturity mismatch is monitored by the ALCO with an overlay of behavioral assumptions. The Company ensures that it has diversified funding sources, in order to mitigate funding shortfall and rollover risk. Deposit and funding base is maintained within the Company's risk appetite. Deposit concentration from the top depositors is regularly monitored by the ALCO to mitigate concentration risk. Liquidity contingency plan is regularly updated as a part of ILAAP processes.

Market price risk

The Company's available for sale (AFS) securities are exposed to market price volatility that may have adverse impact on the balance sheet. Price action is monitored by both Front Office, the First Line of Defence (1LoD) and the Risk team, Second Line of Defence (2LoD). Front office observe price changes during business hours, and where any price is seen to have exhibited anomalous volatility, underlying causes are investigated. The front office then determine whether price movements are primarily down to market factors or idiosyncratic developments for any individual security. The front office also periodically update the mark to market for their own reference. In the event that price changes trigger a movement beyond certain mandate thresholds, front office will inform the Risk team about any developments.

The Risk team meanwhile, monitors price levels independently, marking the AFS portfolio to market and circulating amongst Company's management. In the event that Risk team deems that a certain price movement is significant, they may request further explanation from the front office.

In the event that front office determine that a material credit development has altered the price of any security within the bond portfolio, this issue will be raised initially to Risk team, and subsequently within the relevant committee for the members of said committee to evaluate the severity of the credit developments, and prescribe relevant remedial or monitoring actions.

Foreign exchange risk

Foreign exchange (FX) risk is defined as the risk of financial losses and liquidity concerns due to adverse movements of foreign exchange rates against the Company's net foreign exchange position. The Company has assets and liabilities denominated in foreign currencies. Exchange gains and losses are recognised in the income statement as they arise. The Company's policy is to measure and control foreign exchange risk exposure as part of the overall market risk limits on foreign exchange spot, forwards, and swaps, intra-day and overnight open position limits by currency, gross forward limit, total net short position limit, permissible currencies, and permissible foreign exchange products. Limits are monitored at all times and the management monitors risks reported through daily dashboards. The Company does not currently deal in derivative instruments for speculative purposes; however, it holds foreign currency swaps for funding purposes to strategically invest the additional capital denominated in foreign currency assets with relatively attractive yields.

Brexit

The Company's customer base and activities are primarily focused in the UK and Pakistan with negligible exposure to the EU, and the analysis carried out by management over the past few years has consistently assessed the direct impact on the Company of Brexit to be minimal. Following the end of the transition period on 31 December 2020, the Company can report that it has not experienced any changes to operations, or any notable impact on customers, staff or other stakeholders.

Clearly, in the current environment, it is possible that any negative effects have been masked by the impact of Covid-19 instead, and so we continue to be mindful of longer-term impacts of the UK's departure from the EU, which may affect the Company in the future.

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LIBOR replacement

The Bank has a LIBOR transition programme to manage the impact of the Bank of England's plan to discontinue the use of LIBOR as a reference rate after 2021. Work to decommission LIBOR has involved ceasing the issuance and purchase of new LIBOR lending/investment, developing and delivering alternative reference rate products, and implementing a back-book migration strategy based on consensual counterparty agreement where possible. A similar approach is being taken with the new initiation of economic hedging through IRS derivatives in the coming months. All new Floating Rate Notes (FRNs) added recently are linked to either SONIA or SOFR. New floating rate loans are being benchmarked with the spread on BOE base rate. As at 31 December 2021, the Company had assets amounting to £44.0m (2020:£44.5m) that are still using the LIBOR as a reference rate. Of the £44.0m, £9.4m has been repaid in 2022 and an exposure amounting to £4m is now using SONIA as a reference rate. In regards to the residual exposure, the Company is having ongoing discussions with the agent banks who are handling the transition process with the customers. The Company is on target to fully transition the residual exposures to alternative benchmark rates by the final deadline date of 30 June 2023.

Coronavirus (Covid-19)

The Covid-19 pandemic has had, and continues to have, a material impact on businesses around the world and the economic environments in which they operate. There are a number of factors associated with the pandemic and its impact on global economies that could have a material adverse effect on (among other things) the profitability, capital and liquidity of financial institutions including this Company. The Covid-19 pandemic has caused some disruptions to the Company's customers, suppliers and staff.

All necessary measures are being taken to provide a safe working environment for staff who have now returned to work at all the Company's premises. However, the Company has built the infrastructure and capabilities to enable staff to work from home if the need arises.

Late in 2021, there was an emergence of a highly infectious Covid-19 strain, Omicron that caused some disruptions in UK economic activities, particularly the hospitality sector during the festive season. However, Omicron was found to be less severe and quite recently restrictions have been significantly eased by the UK Government.

It remains unclear how the Covid-19 pandemic will evolve through 2022 (including whether there will be further waves of the Covid-19 pandemic and whether further new strains of Covid-19 that will be more severe will emerge) and the Company continues to monitor the situation closely. In addition, there is still headwinds as the impact of the unwinding of the UK Government support measures during Covid-19 is still to flow through the economy and the Company is monitoring this closely.

During the year, the Company also participated in a UK Government Covid-19 related job retention and furlough scheme and received grants to the value of £24k (2020: £27k).

Russia – Ukraine Conflict

The intensification of the Russia-Ukraine conflict has introduced a significant risk factor to global markets, at a time when economies are still recovering from Covid-19 and already contending with the prospect of rising inflation and tighter monetary policy setting. In addition, given Russia's pole position as a top exporter of major commodities such as oil, natural gas and wheat, the conflict has resulted in rapid uptick in prices globally.

Emerging markets (EMs) face a variety of additional credit risks stemming from the Russia-Ukraine conflict, with further price pressures and diminished investor risk tolerance being among the most prominent. These risks to the emerging markets as well as the global markets has adversely affected our AFS portfolio resulting in the unrealised losses increasing from £3.9m to £8.9m as at 31 December 2021 and 31 March 2022, respectively. Despite the recent movements, the Company is able to maintain a capital surplus, which is comfortably above both regulatory requirements and internal risk appetite. It is therefore considered that this increase in unrealised losses is not expected to have a material impact on the Company's capital adequacy position.

As the intensification of the Russia- Ukraine conflict unfolded well after the financial year ended 31 December 2021 and the conditions, triggering the increase in the highlighted unrealised losses did not therefore exist at the Balance Sheet date. We therefore have considered this matter as a post balance sheet event that will not warrant an adjusting entry for the purpose of 2021 financial statements.

Capital resources

United National Bank Limited is 55% owned by United Bank Limited and 45% owned by National Bank of Pakistan. Both parent banks are established and profitable banks in Pakistan, and committed to the future growth of the Company.

A breakdown of the capital resources of the Company at the balance sheet date is set out in the Statement of Changes in Equity. Details of the Company's capital management process are set out in the paragraphs below:

Capital risk is defined as the risk that the Company assesses its sub-optimal quantity or quality of capital or that capital can inefficiently be deployed across the business lines. This arises when the Company has insufficient capital resources to support its strategic objectives and plans, and to meet both regulatory and external stakeholder's requirements and expectations. This could be a result of crystallization of any risks to which it is exposed. The Company's capital management approach is focused on maintaining sufficient capital resources across its regulated levels of the capital structure in order to limit such exposures while optimising value.

Strategic report

The Company maintains capital levels commensurate with a prudent level of solvency and to support this, the capital risk appetite is calibrated by taking into account both the internal view of the amount of capital the Company should hold as well recognising external regulatory requirements. The Company measures both its capital requirements through applying the regulatory framework as outlined in Capital Requirements Directive IV (CRD IV, 27 June 2013), made up of the Capital Requirements Directive (2013/36/EU), implemented through national law (via policy and supervisory statements published by the PRA) and the Capital Requirements Regulation (CRR, 575/2013).

Further details of the Company's capital risk management can also found in the unaudited Pillar III disclosure document.

The minimum amount of total capital, under Pillar 1 of the regulatory framework, is set at 8% of total Risk Weighted Assets ('RWAs'). At least 4.5% of RWAs are required to be covered by common equity Tier 1 ('CET1') capital and at least 6% of risk-weighted assets are required by Tier 1 capital. These minimum Pillar 1 requirements are supplemented by additional minimum requirements under Pillar 2A of the regulatory framework, the aggregate of which is referred to as the Company's Total Capital Requirement ('TCR'), and a number of regulatory capital buffers described in the following paragraphs.

Additional minimum requirements under Pillar 2A are set by the PRA as firm-specific Individual Capital Requirement ('ICR') reflecting a point in time estimate, which may change over time, of the minimum amount of capital that is needed by the Company to cover risks that are not fully covered by Pillar 1, such as credit concentration and operational risk, and those risks not covered by Pillar II, such as pensions and interest rate risk in the banking book ('IRRBB'). The Company's Pillar 2A capital requirement was 3.98% of RWAs as of 31 December 2021.

The Company is also required to hold a number of regulatory capital buffers, which are required to be met with CET1 capital. The Capital Conservation Buffer ('CCoB') is a standard buffer of 2.5% of risk-weighted assets designed to provide for losses in the event of stress. In addition, there is the Countercyclical Capital Buffer ('CCyB') which is time varying and is designed to hold additional capital to remove or reduce the build-up of systemic risk in times of credit expansion, providing additional loss absorbing capacity and acting as an incentive for banks to constrain further credit growth. The CCyB rate for the UK at the start of 2020 was set at 1.0% but due to the significant economic disruption arising from Covid-19, the UK's Financial Policy Committee (FPC) reduced the rate to 0% with effect from March 2020 to enhance the ability of UK banks to supply the credit required in this challenging time. As a result of the improving economic situation, the FPC announced on 13 December 2021 that the CCyB rate for the UK would increase to 1% with effect from 13 December 2022.

As part of the capital planning process, forecast capital positions are subject to a wide-ranging programme of stress testing to determine the adequacy of the Company's capital resources against the minimum requirements, including ICR. The PRA considers outputs from both the Company's stress tests and the annual Bank of England Concurrent Stress Testing parameters for non-participating banks as well as the Company's other regulatory capital buffers and non-stress related elements. This is part of the process for informing the setting of a bank specific capital buffer for the Company, known as the PRA buffer. The PRA requires this buffer to be confidential between the Company and the PRA. All buffers are required to be met with CET1 capital. Usage of PRA Buffer would trigger a dialogue between the Company and the PRA to agree what action is required.

The Company mitigates the Capital risk by having a Risk Management Framework ('RMF') that includes the setting of Capital Risk Appetite ('CRA'). Close monitoring of capital ratios is undertaken to ensure the Company meets regulatory requirements and risk appetite levels and deploys its capital resources efficiently. Comprehensive stress testing analyses takes place to evidence capital adequacy. Reporting of actual base case and stress ratios is undertaken frequently, or at a minimum as part of the Internal Capital Adequacy Assessment ('ICAAP') and Recovery and Resolutions Planning ('RRP') with oversight and challenge by Management Risk Committee ('MRC'), Asset and Liability Committee ('ALCO') and Board Risk and Compliance Committee ('BRCC').

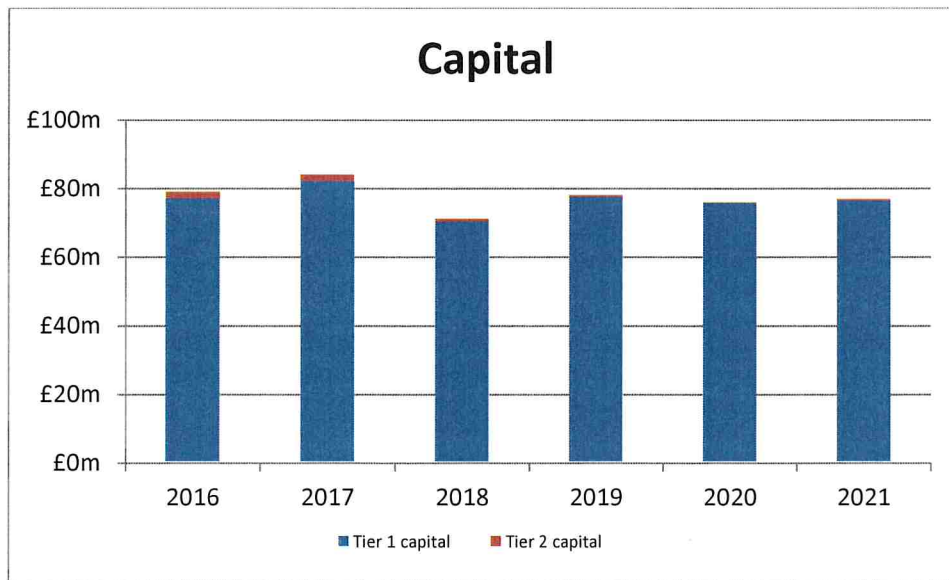
The table overleaf, based on the audited financial statements, shows the breakdown of the Company's capital resources:

| | 2021 £ | 2020 £ |
|------------------------|--------------------------|--------------------------|
| Tier 1 capital | | |
| Share capital | 45,000,000 | 45,000,000 |
| Retained earnings | 25,297,603 | 21,752,997 |
| Revaluation reserve | 9,784,117 | 9,359,486 |
| Intangible assets | (538,802) | (638,479) |
| Total – Tier 1 capital | <u>79,542,918</u> | <u>75,474,004</u> |
| Tier 2 capital | | |
| Collective provision | <u>411,884</u> | <u>192,412</u> |
| Total capital | <u><u>79,954,802</u></u> | <u><u>75,666,416</u></u> |

The Company has not reported any breaches of its capital requirements during the year (2020: no reported breaches).

Further details of the Company's capital requirements and capital risk management policy can be found in the unaudited Pillar III disclosures on the Company's website, www.ubluk.com.

The graph below shows the movement in capital resources since 2016:



Tier 1 capital has increased by £4.1m (5.4%) over the year mainly as a result of the uplift in fair value of the Brook Street property coupled with the Company's return to profit. The Tier 2 capital has increased by £0.2m (114.1%) due to an increase in the amount of collective provision, which is the only remaining Tier 2 item.

Defined benefit pension scheme

The FRS 102 valuation of the pension scheme's assets and liabilities for the 2021 year-end has shown a deficit of £0.2m (2020: deficit of £0.8m).

The deficit has decreased compared to the prior year as a result of the actuarial gain, primarily caused by increase in long-term interest rates, which has decreased the value of the defined benefit obligations. In order to further reduce the deficit, the Company in 2022 will contribute £93,960 of which £51,678 and £42,282 will be allocated to the Parent Company and the Company pension schemes, respectively.

Strategic report

Preference shares

The Company uses preference shares to return net income back to the parent bank resulting from the utilisation of tax losses and the recovery of written-off loans relating to tax losses and bad debts that were transferred upon merger (see note 19 for further details).

The preference share liability arises in the accounting year following the year when the tax losses are actually utilised. As a result, in 2021 the Company utilised tax losses of £Nil (2020: £7,666) that translated to a preference share interest payable of £Nil (2020: £1,457).

Liquidity resources

The Company maintains a minimum amount of unencumbered High Quality Liquid Assets (HQLAs) in accordance with the Individual Liquidity Guidance ('ILG') requirement it has received from the PRA. This stock of HQLAs is available to meet liquidity shortfalls arising during periods of market stress, idiosyncratic stress or a combination of the two. The Company holds exposures to UK and US Governments (Gilts and Treasury Bills) and Multilateral Development Banks as part of the HQLA portfolio. The Company has not reported any breaches of its liquidity requirements during the year.

The Company holds an investment portfolio of quoted, internationally rated, and predominantly fixed income bonds that are designated as available for sale to meet its own day-to-day liquidity requirements. The Company also has in place a number of repo facilities with top-tier counterparties that can be utilised to raise strategic or tactical funding when required.

Climate Change

Over the past few years, the issue of climate change has become of increasing importance on the global political agenda. In October 2021, the COP26 climate conference was held in Glasgow and a new global agreement (the Glasgow Climate Pact) was reached. The agreement, although not legally binding, will set the global agenda on climate change for the next decade.

In an announcement in late October 2021, the UK Government stated that the UK would become the first G20 country to make it mandatory for its largest businesses to disclose their climate-related risks and opportunities. These will be in line with Taskforce on Climate-related Financial Disclosures (TCFD) recommendation, and the new legislation is set to come into force from April 2022.

Although the Company is currently too small to be captured within the initial legislation, it is expected that over the next few years, the reporting requirements will be cascaded down to smaller businesses. The expectation is that the disclosure requirements will evolve over time, as climate concerns become embedded into Business-As-Usual processes. However, the Company has embarked on various initiatives to address climate related risks and below summarises our current approach and planned activities for 2022.

Governance

Risk has the responsibility for the oversight of the climate risks. During 2021, the BRCC focused on increasing knowledge and understanding of climate related risks and the formulation of the Climate Change Risk policy framework, which will be implemented throughout 2022 and beyond. The Chief Risk Officer has the responsibility for identifying and managing risks associated with climate change.

Strategy

As part of the development of a strategic approach to managing the risks associated with climate change, the Company has formulated a Climate Change Risk policy framework. The implementation and embedding of this framework will support the identification of potential risks and opportunities from climate change and will feed into future strategic and operational decision-making. At present, the Company takes into account EPCs and flood risk assessment in underwriting loans but is not at the moment specifically targeting or seeking green assets.

In addition to monitoring exposure to climate change risk, the Company is committed to minimising the impact of its operations on the environment, as we recognise our contribution to transitioning to a low carbon economy. The Company has put the following initiatives in place:

- Installed timers for heating, air conditioning units and lighting within the Head Office to reduce the amount of energy wasted when the office is not in use for efficient heating and cooling methods;
- Fitted LED lights in all branches to ensure these are energy efficient;
- Incentivised commuting to work via modes of transport that produce less emissions, through either the Company's cycle to work scheme or salary sacrifice ULEV car scheme; and
- Discontinued the use of single use plastic cups throughout all sites and provided reusable glasses and cups for staff.

Risk Management

Similar to other risks categories, climate change risks are managed through the Company's Enterprise Risk management framework. As part of our planned activities for 2022, we will work with internal stakeholders and data providers to develop our capabilities to gain a better understanding of the potential risks from climate change of our lending portfolio.

Metrics and targets

In 2022, the Company's objective is to develop a better understanding of potential climate change risks and will start to track appropriate metrics and develop targets, which will feed into future disclosures.

Strategic report

Human resources

The Company encourages staff involvement by a process of communication and consultation. This takes the form of information through normal management channels, a staff newsletter and inter-department groups formed for a particular project.

In 2018, the Company launched the Employee Engagement Committee. Membership of the committee is on a voluntary basis and is open to staff (other than Executive Committee members) from all branches and departments. The committee provides a confidential forum for employees to raise a broad range of day-to-day issues, which are then discussed with the Executive Committee on a regular basis. Its mission statement is to prioritise employee engagement, boost staff morale, act as a channel between senior management and staff and assist in transforming the culture within the Company.

Training is an important focus for the Company. E-learning is used to both train and assess competence for compliance related subjects. Annually, all staff gather together for a weekend of training on Company specific policies and procedures as well as team-building exercises. This has been curtailed for the past 2 years as a result of the emergence of Covid-19 pandemic and expected to resume in 2022 and beyond. Specific skills like IT training or leadership are enhanced by attending third-party training courses. Staff who fulfil pivotal roles are encouraged to study for relevant examinations, and to keep up to date with latest developments.

The Company seeks to provide a competitive rewards and benefits package for its entire staff. This involves reviewing the benefit package on a regular basis, benchmarking it against the industry standards, and identifying cost effective solutions. As a result of changes made over the last few years, the Company now offers a competitive package of salary and benefits, which is in line with other financial institutions operating in the UK.

The Company operates a non-contractual discretionary bonus scheme. The size of the bonus pool is determined by the profit before tax and preference dividend achieved in excess of the annual budget. The pool is divided between staff based on a number of factors including the performance of the individual as assessed through the annual appraisal process.

The Company recognises the importance of having an identity that distinguishes it from its competitors. This identity is translated into values that govern the behaviour of all staff.

The Company's workforce is one asset that is not recognised on its balance sheet but contributes significantly to the value of the Company. The Board would like to thank the members of staff for their efforts and the contribution they have made to the Company during the year.

Approved by the Board of Directors
and signed by order of the Board



B Firth
Director

25 April 2022

United National Bank Limited

Directors' report

The Directors have the pleasure in presenting the Annual Report and Financial Statements for the year to 31 December 2021 for United National Bank Limited ('the Company'). A number of disclosures previously incorporated in the Directors' report are now included in the Strategic report. These include:

- a) A review of the Company's results;
- b) Definition of the Company's key performance indicators and objectives;
- c) A description of the Company's future developments;
- d) Principal risks and uncertainties facing the Company including exposure to credit risk, price risk, liquidity risk and financial risk management objectives and policies; and
- e) Details of the Company's capital, liquidity and human resources and requirements.

Statement of Directors' responsibilities

The Directors are responsible for preparing the Strategic report, Directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law, the Directors elected to prepare the financial statements in accordance with applicable United Kingdom Accounting Standards, including Financial Reporting Standard 102, 'The Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland' ('FRS 102') and Companies Act 2006. Under Company law, the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period.

In preparing these financial statements, the Directors are required to:

- Select suitable accounting policies and then apply them consistently;
- Make judgments and accounting estimates that are reasonable and prudent;
- Provide additional disclosures when compliance with specific requirements in FRS 102 is insufficient to enable users to understand the impact of particular transactions, other events and conditions on the entity's financial position and financial performance; and
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. The 2021 financial statements will be published on the Company's website.

The Directors are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Organisation and governance

The Board of Directors ('Board') has a supervisory role in overseeing the business, strategic direction, organisational structure and risk management activities of the Company. In pursuing corporate objectives, the Board and management have committed to the highest level of governance and strive to foster a culture that values and rewards exemplary ethical standards, personal and corporate integrity and respect for others.

The Directors who served on the Board during the year are set out below together with those noted as appointed or resigned during the year:

Mr Z Soomro (Chairman since 6 March 2021)

Mr B Hasan (Independent Non-Executive Director)

Mr R Wilton (Chairman of the Audit Committee and Senior Independent Non-Executive Director)

Mr B Firth (Chief Executive Officer)*

Mr S Dada (Non-Executive Director)

Mr M Husain (Chairman of the Board Risk and Compliance Committee and Independent Non-Executive Director)

Mr M F Haider (Chief Risk Officer)*

Mr S Z Ijaz (Non-Executive Director)

Mr A Usmani (Non-Executive Director)

*Executive Director

The Board membership represents an appropriate mix of experience and knowledge relevant to the Company's business lines.

United National Bank Limited

Directors' report

Board meetings are held at least four times a year, and additional meetings can be held at any time to discuss urgent issues.

The Board has also constituted the following committees to set policy, review progress, and deal with specific and critical issues relevant to the committee's objectives. The committees, their Board members, and their responsibilities are:

- Board Audit Committee
Mr R Wilton (Chair), Mr B Hasan, Mr M Husain, Mr A Usmani and Mr S Z Ijaz
 - Oversight of financial reporting;
 - Oversight of external audit;
 - Oversight of internal control;
 - Oversight of internal audit; and
 - Oversight of corporate governance and regulatory compliance.

- Board Risk and Compliance Committee
Mr M Husain (Chair), Mr R Wilton, Mr B Hasan, Mr S Dada and Mr A Usmani
 - Determine the policies and principles that govern the identification and evaluation of risks;
 - Ensure that systems, policies and procedures for the management and monitoring of risks are carried-out;
 - To ensure that the risk profile of the Company is in line with the risk appetite set by the Board;
 - To ensure that capital and liquidity resources are maintained to meet current and future business requirements under normal and stressed conditions;
 - Approval of credits and credit provisioning;
 - Approval of credit policy and all amendments;
 - Review and recommendation to the Board of all lending policies;
 - The delegation of credit approval and provisioning limits to the Credit Committee;
 - Oversight of financial crime including anti-money laundering; and
 - Oversight of compliance.

- HR Remuneration and Appointments Committee
Mr B Hasan (Chair), Mr R Wilton, Mr M Husain, Mr S Z Ijaz, and Mr Z Soomro
 - Ensure that the Company is in compliance with all relevant employment law;
 - Decide on total remuneration and benefits for senior staff and Executive Director; and
 - Oversee compliance with the Remuneration Code.

- Board Nomination Committee
Mr Z Soomro (Chair), Mr B Hasan, Mr R Wilton and Mr M Husain
 - To make recommendations to the Board on the Board composition and succession planning;
 - To identify and nominate candidates for Board vacancies; and
 - To evaluate candidates for Board and Board Committee positions.

Each committee meets a minimum of three times a year, and is chaired by a Board member, who reports to the Board at the next meeting.

The Executive Committee controls the day-to-day activities of the Company, including business development and financial performance. The employees who served on the Executive Committee during the year are set out below along with their specific area of responsibility within the Company.

Mr B Firth - Chief Executive Officer

Mr M F Haider – Chief Risk Officer (appointed 2021)

Mr M Daniels - Chief Risk Officer (resigned 2021)

Mr T Varkey – Chief Compliance Officer

Ms T Eplett - Head of Human Resources (resigned 2021)

Mr R Mathews – Head of Finance

Mr Z Haider – Chief Business Officer

Mr A Rushworth – Head of Shared Services (resigned 2021)

Mr D Harkins – Head of Operations (appointed 2022)

Mr T Varkey – Chief Compliance Officer and Money Laundering Risk Officer

United National Bank Limited

Directors' report

The Executive Committee has formed the following committees to manage specific risks on a day-to-day basis:

- Assets and Liabilities Committee - responsible for identifying, managing and controlling the balance sheet risks in accordance with the Board approved business strategy and risk appetite;
- Operational Risk and Conduct Committee – responsible for the monitoring and management of operational risk and conduct risk including the fair treatment of customers;
- Credit Committee – responsible for the oversight of credit risk, the implementation of credit policies and for the approval of routine credit facilities within its credit approval and provisioning limits as delegated by the Board Risk Committee;
- Financial Crime Committee – responsible for reviewing and approving the Company's high-risk clients including correspondent relationships and the monitoring of all transactions with respect to financial crime risk;
- Business Committee – responsible for managing and monitoring the wholesale and retail banking business, including investment, syndicated loan, corporate/financial institutions and commercial lending portfolios; and
- Management Risk Committee – responsible for the oversight of risk management.

Each committee has at least one Executive Committee member who is responsible for feedback including the escalation of issues to the Executive Committee.

Directors' indemnification

The Company has arranged qualifying third party indemnity insurance for all Directors.

Internal Audit

The Board Audit Committee monitors the activities and effectiveness of Internal Audit function and agrees the audit plan and budget. At each meeting, the Internal Auditor presents a summary audit status report and report on the progress of each individual audit performed in the quarter. The Committee has regard to the level of internal audit resources applied, the implications of any audit recommendations and tracking of outstanding actions. The Board is satisfied that there are sufficient resources for Internal Audit function to effectively conduct its duties for the 2022 financial year.

Events after the reporting period

The Birmingham and Manchester branch closures

The details are set out under the Future developments section on page 9 as well as page 69.

The Russia – Ukraine Conflict

The details are set out under the Future developments section on page 12 as well as page 69.

Share capital and dividends

Since incorporation, the Company's shareholders' funds have grown from £30m to more than £80m at the end of 2021. In 2015, the Directors agreed to implement a dividend policy to return at least 35% of the net annual distributable profits to the shareholders. On 4 March 2022, the Board of Directors declared a dividend amounting to £1.015m for the financial year ended 31 December 2021 (2020: £ Nil). This is disclosed as an event after the reporting period in Note 28.

Diversity policy

The Company recognises and embraces the benefits of having a diverse workforce, and sees increasing diversity as an essential element in maintaining a competitive advantage. A truly diverse workforce will include and make good use of differences in the skills, regional and industry experience, background, race, gender and other distinctions between employees.

The Company is committed to the principle of equal opportunity in employment. Accordingly, the Board and management will ensure that recruitment, selection, training, development and promotion results in no job applicant receiving less favourable treatment because of a protected characteristic.

The Board operates a formal boardroom diversity policy, which aims to promote diversity in the composition of the Board. Under this policy, all Board appointments will be made on the basis of individual competence, skills and expertise measured against identified objective criteria.

In reviewing Board composition, the Board Nomination Committee will consider the benefits of all aspects of diversity in order to enable it to discharge its duties and responsibilities effectively.

In identifying suitable candidates for appointment to the Board, the Board Nomination Committee will consider candidates on merit against objective criteria and with due regard for the benefits of diversity on the Board

United National Bank Limited

Directors' report

Auditor

Mazars LLP has expressed its willingness to continue in office. Under the Companies Act 2006 section 487(2) they will be automatically re-appointed as Auditor 28 days after these accounts are sent to the shareholders, unless the shareholders exercise their rights under the Companies Act 2006 to prevent their re-appointment.

Each Director at the date of approval of this report confirms that:

- (1) so far as the Director is aware, there is no relevant audit information of which the Company's auditor is unaware; and
- (2) the Director has taken all the steps that he/she ought to have taken as a Director in order to make himself/herself aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

This confirmation is given and should be interpreted with the provisions of section 418 of Companies Act 2006.

Approved by the Board of Directors
and signed by order of the Board



B Firth
Director

25 April 2022

Independent auditor's report to the members of United National Bank Limited

Opinion

We have audited the financial statements of United National Bank Limited (the 'Company') for the year ended 31 December 2021 which comprise the Statement of profit or loss, the Statement of other comprehensive income, the Balance sheet, the Statement of changes in equity, the Statement of cash flows and notes to the financial statements, including a summary of significant accounting policies.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 December 2021 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the Financial Reporting Council's ('FRC') Ethical Standard as applied to public interest entities, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Our audit procedures to evaluate the directors' assessment of the Company's ability to continue to adopt the going concern basis of accounting included but were not limited to:

- Undertaking an initial assessment at the planning stage of the audit to identify events or conditions that may cast significant doubt on the Company's ability to continue as a going concern;
- Making enquiries of the directors to understand the period of assessment considered by them, the assumptions they considered and the implication of those when assessing the Company's future financial performance;
- Assessing the sufficiency of the Company's capital and liquidity taking into consideration the most recent Internal Capital Adequacy Assessment Process and Internal Liquidity Assessment Process, and evaluating the results of management stress testing, including consideration of principal risks on liquidity and regulatory capital;
- Reviewing the directors' going concern assessment, including COVID-19 considerations, and evaluating the appropriateness of managements' key assumptions;
- Assessing the historical accuracy of forecasts prepared by the management;
- Considering the consistency of the directors' forecasts with other areas of the financial statements and our audit;
- Reading regulatory correspondence and minutes of meetings of the risk committee, the audit committee and the board of directors;
- Considering whether there were events subsequent to the balance sheet date which could have a bearing on the going concern conclusion; and
- Evaluating the appropriateness of the directors' disclosures in the financial statements on going concern.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the Company's ability to continue as a going concern for a period of twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period and include the most significant assessed risks of material misstatement (whether or not due to fraud) we identified, including those which had the greatest effect on: the overall audit strategy; the allocation of resources in the audit; and directing the efforts of the engagement team. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

We summarise below the key audit matter in forming our opinion above, together with an overview of the principal audit procedures performed to address this matter and our key observations arising from those procedures.

This matter, together with our findings, were communicated to those charged with governance through our Audit Completion Report.

| Key Audit Matter | How our scope addressed this matter |
|---|---|
| <p>Credit risk: Impairment losses on Loans and advances to customers</p> <p><i>Refer to significant accounting policies (Note 1); and Notes 2, 8, 10 and 25 of the financial statements.</i></p> <p>As at 31 December 2021 the Company had a collective impairment provision of £0.4 million (2020: £0.2 million).</p> <p>Credit risk is an inherently judgmental area due to the use of subjective assumptions and a high degree of estimation in arriving at the year-end collective provision.</p> <p>The Company accounts for the impairment of loans and advances using an incurred loss model. Management calculates two types of impairment provisions.</p> <ul style="list-style-type: none"> • A specific provision is recognised for loans where there is an observable loss event; and • A collective provision is recorded to recognise credit events that have occurred but have not been identified at the year-end. <p>Estimating the collective provision requires judgement in deriving assumptions to be applied in the assessment. The collective provision is derived from a model that uses a combination of the Company's experience and external data. The collective provision model is most sensitive to movements in the probability of default ('PD') and house prices. Therefore, there is a greater risk of misstatement in the collective impairment provision on loans and advances to customers, either by fraud or error, including through the potential override of controls by management.</p> | <p>We have assessed the design and implementation, and tested the operating effectiveness, of the key controls operating at the Company in relation to loan underwriting, monitoring and provisioning.</p> <p>In respect of the model used to determine the collective provision, with the assistance of our in-house credit specialists, we:</p> <ul style="list-style-type: none"> • Considered the appropriateness of the methodology used by management; • Challenged the reasonableness of external data used in the collective provision model and checked relevance of this data based on our understanding of the Company's portfolio; • Tested key assumptions used in applying the methodology adopted and assessed it for reasonableness; • Verified inputs to source documentation; • Performed sensitivity analysis over the key assumptions on probability of default ('PDs') and house prices; and • Tested the mathematical integrity of the model. <p>We assessed the appropriateness of impairment provision disclosures in the financial statements.</p> <p>Our observations</p> <p>Based on the work performed, we found that the assumptions used by management in assessing the collective impairment provision is reasonable and that the collective impairment provision on loans and advances to customers as at 31 December 2021 is consistent with the requirements of FRS 102.</p> |

Our application of materiality and an overview of the scope of our audit

The scope of our audit was influenced by our application of materiality. We set certain quantitative thresholds for materiality. These, together with qualitative considerations, helped us to determine the scope of our audit and the nature, timing and extent of our audit procedures on the individual financial statement line items and disclosures and in evaluating the effect of misstatements, both individually and on the financial statements as a whole. Based on our professional judgement, we determined materiality for the financial statements as a whole as follows:

| | |
|---------------------------------|--|
| Overall materiality | £801,000 |
| How we determined it | 1% net assets |
| Rationale for benchmark applied | Due to the volatility of profits, net assets are considered to reflect more appropriately the size of the Company's operations. Furthermore, net assets are an approximation of regulatory capital resources, which is a key focus for management, shareholders and regulators. |
| Performance materiality | Performance materiality is set to reduce to an appropriately low level the probability that the aggregate of uncorrected and undetected misstatements in the financial statements exceeds materiality for the financial statements as a whole. We set performance materiality at £480,000, which represents 60% of overall materiality. |

| | |
|---------------------|--|
| Reporting threshold | We agreed with the Audit Committee that we would report to them misstatements identified during our audit above £24,000 as well as misstatements below that amount that, in our view, warranted reporting for qualitative reasons. |
|---------------------|--|

As part of designing our audit, we assessed the risk of material misstatement in the financial statements, whether due to fraud or error, and then designed and performed audit procedures responsive to those risks. In particular, we looked at where the directors made subjective judgements, such as assumptions on significant accounting estimates.

We tailored the scope of our audit to ensure that we performed sufficient work to be able to give an opinion on the financial statements as a whole. We used the outputs of our risk assessment, our understanding of the Company, its environment, controls, and critical business processes, to consider qualitative factors to ensure that we obtained sufficient coverage across all financial statement line items.

Other information

The other information comprises the information included in the annual report and financial statements other than the financial statements and our auditor's report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or the directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the Company, or returns adequate for our audit have not been received from branches not visited by us; or
- the Company's financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of Directors

As explained more fully in the statement of directors' responsibilities statement set out on page 17, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud.

Based on our understanding of the Company and its industry, we considered that non-compliance with the following laws and regulations might have a material effect on the financial statements: regulatory and supervisory requirements of the Prudential Regulation Authority ('PRA') and the Financial Conduct Authority ('FCA').

To help us identify instances of non-compliance with these laws and regulations, and in identifying and assessing the risks of material misstatement in respect to non-compliance, our procedures included, but were not limited to:

- Gaining an understanding of the legal and regulatory framework applicable to the Company and the industry in which it operates, and considering the risk of acts by the Company which were contrary to the applicable laws and regulations, including fraud;
- Inquiring of the directors, management and, where appropriate, those charged with governance, as to whether the Company is in compliance with laws and regulations, and discussing their policies and procedures regarding compliance with laws and regulations;
- Inspecting correspondence with relevant licensing or regulatory authorities including the PRA and the FCA;
- Reviewing minutes of meetings of the board of directors, of the audit committee and of the risk committee held during the year; and
- Discussing amongst the engagement team the laws and regulations listed above and remaining alert to any indications of non-compliance.

We also considered those laws and regulations that have a direct effect on the preparation of the financial statements, such as the Companies Act 2006 and UK tax legislation.

In addition, we evaluated the directors' and management's incentives and opportunities for fraudulent manipulation of the financial statements, including the risk of management override of controls, and determined that the principal risks related posting manual journal entries to manipulate financial performance, management bias through judgements and assumptions in significant accounting estimates, in particular in relation to the impairment losses on Loans and advances to customers (as described in the "Key audit matters" section of our report).

Our procedures in relation to fraud included but were not limited to:

- Making enquiries of the directors and management on whether they had knowledge of any actual, suspected or alleged fraud;
- Gaining an understanding of the internal controls established to mitigate risks related to fraud;
- Discussing amongst the engagement team the risks of fraud; and
- Addressing the risks of fraud through management override of controls by performing journal entry testing on a sample basis.

The primary responsibility for the prevention and detection of irregularities, including fraud, rests with both those charged with governance and management. As with any audit, there remained a risk of non-detection of irregularities, as these may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal controls.

The risks of material misstatement that had the greatest effect on our audit are discussed in the "Key audit matters" section of this report. A further description of our responsibilities is available on the FRC's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

Other matters which we are required to address

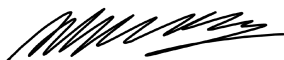
Following the recommendation of the Audit Committee, we were appointed by the Company's Board of Directors on 7 December 2014 to audit the financial statements for the year ended 31 December 2014 and subsequent financial periods. The period of total uninterrupted engagement including previous renewals and reappointments is 8 years, covering the years ended 31 December 2014 to 31 December 2021.

The non-audit services prohibited by the FRC's Ethical Standard were not provided to the Company and we remain independent of the Company in conducting our audit.

Our audit opinion is consistent with our additional report to the audit committee.

Use of the audit report

This report is made solely to the Company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body for our audit work, for this report, or for the opinions we have formed.



Maximiliano Bark (Senior Statutory Auditor)
for and on behalf of Mazars LLP
Chartered Accountants and Statutory Auditor
Tower Bridge House,
St. Katharine's Way, London
E1W 1DD

25 April 2022

United National Bank Limited
Statement of profit or loss
For the year ended 31 December 2021

| | | 2021 £ | 2020 £ |
|---|----------|-------------------------|---------------------------|
| Interest receivable from debt securities | | 1,636,909 | 3,137,323 |
| Interest receivable from group undertakings | | 82,669 | 222,018 |
| Other interest receivable | | <u>19,462,715</u> | <u>14,980,696</u> |
| | | <u>21,182,293</u> | <u>18,340,037</u> |
| Interest payable to group undertakings | | - | (27,460) |
| Interest payable | | <u>(7,648,141)</u> | <u>(8,740,927)</u> |
| | | <u>(7,648,141)</u> | <u>(8,768,387)</u> |
| Net interest income | | <u>13,534,152</u> | <u>9,571,650</u> |
| Fees and commissions receivable | | 364,505 | 759,979 |
| Profit from foreign exchange | | 695,012 | 775,519 |
| Fair value gain on investment properties | | 1,207,628 | 51,958 |
| Realised profit on debt securities | 5 | 221,247 | 956,817 |
| Other operating income | | 34,028 | 149,007 |
| Non-interest Income | | <u>2,522,420</u> | <u>2,693,280</u> |
| Total Income | 3 | <u>16,056,572</u> | <u>12,264,930</u> |
| Administrative expenses | 4 | (12,688,136) | (11,839,897) |
| Depreciation and amortisation | 13,15 | (721,946) | (540,113) |
| Impairment recoveries/ (losses) | 10 | <u>579,196</u> | <u>(2,263,480)</u> |
| Profit/(loss) on ordinary activities before taxation | 5 | 3,225,686 | (2,378,560) |
| Income tax (expense) credit | 7 | <u>(307,680)</u> | 183,161 |
| Profit/ (loss) for the year | | <u><u>2,918,006</u></u> | <u><u>(2,195,399)</u></u> |

The notes on pages 31 to 70 form part of these financial statements

United National Bank Limited
Statement of other comprehensive income
For the year ended 31 December 2021

| | 2021 | 2020 |
|---|-------------------------|---------------------------|
| | £ | £ |
| Profit/ (loss) for the year | 2,918,006 | (2,195,399) |
| Other comprehensive income (loss) | | |
| Gain on the revaluation of land and buildings | 2,757,108 | 242,804 |
| Movement on deferred tax relating to freehold property | (523,851) | (46,131) |
| Deferred tax adjustment due to change in tax rates | (1,039,431) | (286,479) |
| Actuarial gain/ (loss) on defined benefit pension scheme | 617,000 | (646,000) |
| Fair value movement on available for sale debt securities | <u>(759,595)</u> | <u>1,251,192</u> |
| Other comprehensive income for the year, net of tax | <u>1,051,231</u> | <u>515,386</u> |
| Total comprehensive income (loss) for the year | <u><u>3,969,237</u></u> | <u><u>(1,680,013)</u></u> |

The notes on pages 31 to 70 form part of these financial statements.

United National Bank Limited
Balance sheet
As at 31 December 2021

| | Note | 2021 £ | 2020 £ |
|----------------------------------|------|--------------------|--------------------|
| Assets | | | |
| Cash and balances at banks | | 33,695,043 | 51,425,237 |
| Loans and advances to customers | 8 | 505,967,194 | 371,849,345 |
| Loans and advances to banks | 9 | 2,253,488 | 570,000 |
| Derivatives financial assets | 11 | 414,198 | 2,819,986 |
| Debt securities | | 92,219,766 | 148,064,178 |
| Prepayments and accrued income | | 827,884 | 546,073 |
| Intangibles | 13 | 538,802 | 638,479 |
| Investment properties | 14 | 9,446,895 | 8,239,267 |
| Tangible fixed assets | 15 | 21,854,142 | 19,453,579 |
| Other assets | 16 | 1,503,458 | 2,556,378 |
| Total assets | | <u>668,720,870</u> | <u>606,162,522</u> |
| Liabilities | | | |
| Customer accounts | 18 | 534,268,186 | 505,856,479 |
| Deposits by banks | 17 | 41,317,578 | 14,763,891 |
| Deferred income | | 2,170,663 | 2,312,541 |
| Derivative financial liabilities | 12 | 1,699,142 | 267,337 |
| Other liabilities | 19 | 3,963,156 | 2,928,630 |
| Provision for liabilities | 20 | 5,220,425 | 3,921,161 |
| Total liabilities | | <u>588,639,150</u> | <u>530,050,039</u> |
| Net assets | | <u>80,081,720</u> | <u>76,112,483</u> |
| Equity | | | |
| Called up share capital | 21 | 45,000,000 | 45,000,000 |
| Property revaluation reserve | | 13,646,702 | 12,462,475 |
| Investment revaluation reserve | | (3,862,585) | (3,102,989) |
| Profit and loss account | | 25,297,603 | 21,752,997 |
| Total equity | | <u>80,081,720</u> | <u>76,112,483</u> |
| Memorandum items | | | |
| Contingent liabilities | 22 | <u>100,000</u> | <u>100,000</u> |
| Commitments | 23 | <u>44,611,900</u> | <u>25,297,747</u> |

These financial statements were approved and authorised for issue by the Board of Directors on 25 April 2022.
Signed on behalf of the Board of Directors.



Brian Firth
Director

25 April 2022
Company Registration No 4146820

United National Bank Limited
Statement of changes in equity
For the year ended 31 December 2021

| | Notes | Called up share capital £ | Profit and Loss Account £ | Investment revaluation reserve £ | Property Revaluation reserve £ | Total £ |
|--|-------|---------------------------------|---------------------------------|---|---|-------------------|
| Balance as at 1 January 2020 | | 45,000,000 | 24,584,784 | (4,354,181) | 12,561,893 | 77,792,496 |
| Loss for the year | | - | (2,195,399) | - | - | (2,195,399) |
| Actuarial gain recognised relating to the pension scheme | 25 | - | (646,000) | - | - | (646,000) |
| Fair value movement on available for sale investment | | - | - | 1,251,192 | - | 1,251,192 |
| Revaluation gain on freehold property | | - | - | - | 242,804 | 242,804 |
| Movement on deferred tax relating to freehold property | | - | - | - | (46,131) | (46,131) |
| Deferred tax adjustment due to change in tax rates | | - | - | - | (286,479) | (286,479) |
| Total comprehensive income | | - | (2,841,399) | 1,251,192 | (89,806) | (1,680,013) |
| Total | | 45,000,000 | 21,743,385 | (3,102,989) | 12,472,087 | 76,112,483 |
| Transfer of depreciation on revaluation surplus | | - | 9,612 | - | (9,612) | - |
| Balance as at 31 December 2020 | | <u>45,000,000</u> | <u>21,752,997</u> | <u>(3,102,989)</u> | <u>12,462,475</u> | <u>76,112,483</u> |
| Balance as at 1 January 2021 | | 45,000,000 | 21,752,997 | (3,102,990) | 12,462,475 | 76,112,483 |
| Profit for the year | | - | 2,918,006 | - | - | 2,918,006 |
| Actuarial loss recognised relating to the pension scheme | 25 | - | 617,000 | - | - | 617,000 |
| Fair value movement on available for sale investment | | - | - | (759,595) | - | (759,595) |
| Revaluation gain on freehold property | | - | - | - | 2,757,109 | 2,757,109 |
| Movement on deferred tax relating to freehold property | | - | - | - | (523,851) | (523,851) |
| Deferred tax adjustment due to change in tax rates | | - | - | - | (1,039,431) | (1,039,431) |
| Total comprehensive income | | - | 3,535,006 | (759,595) | 1,193,827 | 3,969,237 |
| Total | | 45,000,000 | 25,288,003 | (3,862,585) | 13,656,302 | 80,081,720 |
| Transfer of depreciation on revaluation surplus | | - | 9,600 | - | (9,600) | - |
| Balance as at 31 December 2021 | | <u>45,000,000</u> | <u>25,297,603</u> | <u>(3,862,585)</u> | <u>13,646,702</u> | <u>80,081,720</u> |

The notes on pages 31 to 70 form part of these financial statements.

United National Bank Limited
Statement of cash flows
For the year ended 31 December 2021

| | 2021 | 2020 |
|---|--------------------------|--------------------------|
| | £ | *Re-presented £ |
| Cash flows from operating activities | | |
| Profit/ (loss) before tax on profit on ordinary activities for the year | 3,225,686 | (2,378,560) |
| Adjustments for: | | |
| Depreciation and amortisation | 721,946 | 540,113 |
| Net charge in respect of defined benefit pension scheme | 11,000 | 6,000 |
| (Recoveries)/ impairment on loans and advances and other items | (579,196) | 11,003 |
| Accretion of discounts and amortisation of premiums on debt securities | (797,587) | (2,614,376) |
| Fair value movement on investment properties | (1,207,628) | (51,958) |
| Effects of exchange rate changes on cash and cash equivalents | <u>257,687</u> | <u>1,171,331</u> |
| | (1,593,778) | (937,887) |
| Change in operating assets and liabilities: | | |
| Change in loans to banks | (1,683,487) | (570,000) |
| Change in loans and advances | (133,538,654) | (88,045,665) |
| Change in other operating assets | 3,793,897 | (1,019,407) |
| Change in deposits from banks and customers | 54,965,395 | 112,801,684 |
| Change in other operating liabilities | <u>1,767,218</u> | <u>2,120,938</u> |
| Net cash (used in)/ from operating activities | <u>(73,063,723)</u> | <u>21,971,103</u> |
| Cash flows from investing activities | | |
| Purchase of tangible fixed and intangible assets | (265,723) | (1,119,343) |
| Purchase of debt securities | (291,404,230) | (721,861,906) |
| Sale and maturity of debt securities | <u>347,286,633</u> | <u>715,490,440</u> |
| Net cash from/ (used in) investing activities | <u>55,618,680</u> | <u>(7,490,809)</u> |
| Cash flows from financing activities | | |
| Repayment of obligations under finance lease | (25,464) | (25,464) |
| Sale of repurchase agreements | <u>-</u> | <u>(18,259,683)</u> |
| Net cash used in financing activities | <u>(25,464)</u> | <u>(18,285,147)</u> |
| Net decrease in cash and cash equivalents | (17,472,507) | (3,804,853) |
| Cash and cash equivalents at the beginning of the financial year | 51,425,237 | 56,401,421 |
| Effects of exchange rate changes on cash and cash equivalents | <u>(257,687)</u> | <u>(1,171,331)</u> |
| Cash and cash equivalents at the end of the financial year | <u><u>33,695,043</u></u> | <u><u>51,425,237</u></u> |

Cash and cash equivalents includes cash in hand, deposits held at call with banks.

*The statement of cash flows has been re-presented for 2020 to reflect a change applied in the year related to the presentation of debt securities.

The notes on pages 31 to 70 form part of these financial statements.

1. Significant accounting policies (continued)

1. Significant accounting policies

Reporting entity

United National Bank Limited ('the Company') is a company incorporated in the UK. The address of the registered office is given on page 3. The Company was formed in 2001 from the merger of the UK branches of two Pakistani banks, United Bank Limited and National Bank of Pakistan, who had been operating in the UK since the mid-1960s.

Statement of compliance

The financial statements have been prepared in accordance with applicable United Kingdom Accounting Standards, including Financial Reporting Standard 102, 'The Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland' ('FRS 102') and the Companies Act 2006. The financial statements are expressed in Pound Sterling (£) which is the functional currency of the Company being the currency of the primary economic environment in which it operates.

Basis of preparation

The financial statements have been prepared under the historical cost convention, except for, where applicable, the revaluation of financial assets and liabilities at fair value through profit or loss, financial assets at fair value through other comprehensive income, investment properties, certain classes of tangible fixed assets and derivative financial instruments.

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed under the critical accounting estimates and judgements note.

Going concern basis

The financial statements are prepared on a going concern basis and the Directors have a reasonable expectation that the Company has the resources to continue in business for the 12 months from the approval or signing of the financial statements and the foreseeable future. In making this assessment, the Directors have considered a wide range of information including all the principal risks noted in the strategic report relating to present and future conditions, including the current state of the balance sheet, future projections of profitability, cash flows and capital resources and the longer-term strategy of the business. The Company's capital and liquidity plans have been stress tested and have been reviewed by the Directors.

The impact of the branch closures and other business optimisation have been assessed and incorporated within the 2022 -2024 financial and business plans. The Directors assessed the financial implications of the risks associated with Covid-19, including the expected effect of Management actions taken in response, against the most severe but plausible scenario used in the Board's assessment of the ICAAP approved in 2021. This scenario was guided by the January 2021 Annual Cyclical Scenario ('ACS' or 'Anchor Scenario') specified by the Bank of England for use in preparing ICAAP stress tests. Having regard for the severe financial outcomes from this scenario and the reverse stress tests also conducted as well as the ILAAP, the Board concluded that both capital and liquidity forecasts remained within present regulatory requirements, including use of capital buffers, over the going concern period.

After making enquiries, the Directors believe that the Company has sufficient resources to continue in operation for the foreseeable future and for 12 months from the date of approval or signing the financial statements and the Company has sufficient capital to enable it to continue to meet its regulatory capital requirements as set out by the Prudential Regulatory Authority (PRA). The Board concluded that there is no material uncertainty on going concern therefore it remains appropriate to adopt the going concern basis in preparing the Company's financial statements. This is also set out under Going Concern Assessment on page 9.

1. Significant accounting policies (continued)

Revenue recognition

Interest income on financial assets that are classified as loans and receivables and interest expense on financial liabilities is determined using the effective interest rate ('EIR') method. The EIR method is a way of calculating the amortised cost of a financial asset or financial liability (or group of financial assets or liabilities) and of allocating the interest income or expense over the expected life of the asset or liability. The EIR is the rate that exactly discounts estimated future cash flows to the instrument's initial carrying amount.

Fees, commission, income, premiums and discounts are recognised in the EIR where they are an integral part of the instrument yield. Judgement is required to determine whether fees are recognised as EIR or recognised when a service is performed. Although, the systems do not automatically calculate the EIR, it is monitored manually and the resulting adjustment is made to the financial statements. The key assumptions in the EIR calculations is the expected life over which to measure the cash flows.

Interest income from debt securities relates to the interest income generated by the Company's AFS portfolio and this interest income is determined using the EIR method.

Fees receivable that represent a return for services provided are generally charged on a transaction basis and recognised when the related service is performed.

Income from foreign exchange relates to foreign exchange income derived from customer facilitation and the unrealised gains and losses on revaluation of foreign currency assets and liabilities as well as foreign currency trading.

Profit on realised debt securities relates to fair value gains that have been recycled from other comprehensive income to the profit or loss account.

Other operating income relates to operating lease income generated by the Company's investment properties as well as the government furlough scheme.

All income derives from banking business carried out in the United Kingdom. However, the Company leverages existing relationships via Parent Banks to seek lending opportunities with Pakistan –based blue-chip corporates, principally those who operate in the renewal energy, infrastructure, telecom and textile sectors.

Foreign currency

Transactions in foreign currencies are recorded using the rate of exchange, ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated into sterling using the rate of exchange, as at the balance sheet date and resulting gains or losses on translation are included in the profit and loss account.

Pensions

The Company operates a defined benefit scheme for certain staff. This scheme is closed for new members and the future accrual of benefits ceased from 1 January 2010. A defined benefit plan defines the pension benefit that the employee will receive on retirement usually dependent upon several factors including age, length of service and remuneration. In respect of the defined benefit plan, the Company recognises its obligations to the members of the plan at the period end, less the fair value of the plan assets.

The defined benefit obligation is calculated using the projected unit credit method. Annually the Company engages independent actuaries to calculate the obligation. The present value is determined by discounting the estimated future payments using market yields on high quality corporate bonds that are denominated in sterling and that have terms approximating the estimated period of the future payments (discount rate).

The fair value of plan assets is measured in accordance with the FRS 102 fair value hierarchy and in accordance with the Company's policy for similarly held assets. This includes the use of appropriate valuation techniques.

Actuarial gains or losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to other comprehensive income. These amounts together with the return on plan assets, less amounts included in net interest, are disclosed as 're-measurement of net defined benefit liability'.

The net interest cost on the net defined benefit pension liability is calculated by applying the liability discount rate. The cost is recognised in profit or loss as 'Finance expense'.

For defined contribution schemes, the amount charged to the profit and loss account in respect of pension costs and other post-retirement benefits is the contributions payable in the year. Differences between contributions payable in the year and contributions actually paid are shown as either accruals or prepayments in the balance sheet.

United National Bank Limited
Notes to the financial statements
For the year ended 31 December 2021

1. Significant accounting policies (continued)

Intangible assets

Intangible assets are measured at cost less accumulated amortisation and any accumulated impairment losses.

Software development costs are recognised as an intangible asset when all of the criteria below are demonstrated:

- (a) The technical feasibility of completing the software so that it will be available for use;
- (b) The intention to complete the software and use it;
- (c) How the software will generate probable future economic benefits;
- (d) The availability of adequate technical, financial and other resources to complete the development and to use the software; and
- (e) The ability to measure reliably the expenditure attributable to the software during its development.

Amortisation is charged so as to allocate the cost of intangibles less residual values over the estimated useful lives, using the straight-line method. The intangible assets are amortised over a 2 to 10 year period.

If there is an indication that there has been a significant change in amortisation rate or residual value of an asset, the amortisation of that asset is revised prospectively to reflect the new expectations.

Taxation

(i) Current tax

Current tax is the amount of income tax payable in respect of the taxable profit for the year or prior years. Tax is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the period end.

Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

(ii) Deferred tax

Deferred tax arises from timing differences that occur between taxable profits and total comprehensive income as stated in the financial statements. These timing differences arise from inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements.

Deferred tax is recognised on all timing differences at the reporting date except for certain exceptions in line with the requirements of FRS 102. Unrelieved tax losses and other deferred tax assets are only recognised when it is probable that they will be recovered against the reversal of deferred liabilities or other future taxable profits.

Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the period end and that are expected to apply to the reversal of the timing difference.

Cash and cash equivalents

Cash and cash equivalents includes cash in hand and deposits held at call with banks.

Provisions and contingencies

(i) Provisions

Provisions are recognised when the Company has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle an obligation; and the amount of the obligation can be estimated reliably.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current assessments of the time value of money and the risks associated with an obligation. The increase in the provision due to passage of time is recognised as a finance cost.

(ii) Contingencies

Contingent liabilities, arising as a result of past events, are only recognised when (i) it is probable that there will be an outflow of resources and the amount can be reliably measured at the reporting date (ii) the existence of a liability does not rely on the occurrence or non-occurrence of uncertain future events which are not wholly within the Company's control. Contingent liabilities are disclosed in the financial statements unless the probability of an outflow of resources is remote.

Contingent assets are not recognised as assets. However, when the flow of future economic benefits to the entity is virtually certain, then the related asset is recognised appropriately as an asset.

United National Bank Limited
Notes to the financial statements
For the year ended 31 December 2021

1. Significant accounting policies (continued)

Financial assets

Under the options available to it under FRS 102, the Company chose to apply the measurement and recognition provisions of IAS 39 Financial Instruments: Recognition and Measurement. As a result of this, the Company was not required to undertake a transition to IFRS 9 when it was implemented from 1 January 2018, as required for those companies which report under the International Financial Reporting Standards framework.

Financial assets are classified as loans and receivables, held to maturity, fair value through profit or loss, or available-for-sale.

Loans and receivables - non-derivative financial assets with fixed or determinable repayments that are not quoted in an active market are classified as loans and receivables. Loans and receivables are measured at amortised cost. The Company includes its loans and advances to customers and to banks within this category.

Fair value through profit or loss - any financial asset that is designated on initial recognition as one to be measured at fair value with fair value changes accounted for in profit or loss. The Company has foreign exchange forwards that are included within this category.

Available-for-sale - those non-derivative financial assets that are not classified as loans and receivables are not designated as at fair value through profit or loss on initial recognition. Available-for-sale financial assets are initially recognised at cost including transaction costs and thereafter measured at fair value with fair value gains or losses recognised directly in equity through the statement of other comprehensive income.

Exchange differences on available for sale financial assets are recognised in the profit and loss account. The Company has listed investments that are included within this category.

Regular way purchases of financial assets classified as loans and receivables are recognised on settlement date; all other regular way purchases are recognised on trade date.

Impairment of financial assets

Assets accounted for at amortised cost

The Company assesses at each balance sheet date whether there is any objective evidence that a financial asset or group of financial assets classified as loans and receivables and held-to-maturity.

Where such an event has had an impact on the estimated future cash flows of the financial asset or group of financial assets, an impairment allowance is recognised. The amount of impairment allowance is the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the asset's original effective interest rate. If the asset has a variable rate of interest, the discount rate used for measuring the impairment allowance is the current effective interest rate.

Subsequent to the recognition of an impairment loss on a financial asset or a group of financial assets, interest income continues to be recognised on an EIR basis, on the asset's carrying value net of impairment provisions. Furthermore, in order to account for amortised costs interest income has to be recognised on an asset's carrying value net of impairment provisions for assets or group of assets that have been classified as impaired. If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, such as an improvement in the borrower's credit rating, the allowance is adjusted and the amount of the reversal is recognised in the income statement.

The Company's financial assets are reviewed on a regular basis and those showing potential or actual vulnerability are placed on a Watch-list where greater monitoring is undertaken. Specific examples of trigger events that would lead to the initial recognition of specific impairment allowances against an exposure (or the recognition of additional impairment allowances) include (i) trading losses, loss of business or major customer of a borrower; (ii) material breaches of the terms and conditions of a loan facility, including non-payment of interest or principal, or a fall in the value of security such that it is no longer considered adequate; (iii) disappearance of an active market because of financial difficulties; or (iv) restructuring a facility with preferential terms to aid recovery of the lending (such as a debt for equity swap). A review is undertaken of the expected future cash flows which requires significant management judgement as to the amount and timing of such cash flows. Where the debt is secured, the assessment reflects the expected cash flows from the realisation of the security, net of costs to realise, whether or not foreclosure or realisation of the collateral is probable.

For impaired debt instruments which are held at amortised cost, impairment losses are recognised in subsequent periods when it is determined that there has been a further negative impact on expected future cash flows. A reduction in fair value caused by general widening of credit spreads would not, of itself, result in additional impairment.

United National Bank Limited
Notes to the financial statements
For the year ended 31 December 2021

1. Significant accounting policies (continued)

Collective assessment

Incurring but not yet identified impairment

The collective provision also includes provision for inherent losses that is losses that have been incurred but have not been separately identified at the balance sheet date. The loans that are not currently recognised as impaired are assessed collectively as set out in the following paragraphs. Those loans that have been identified as impaired are removed from the collective assessment.

Property based lending portfolio

All the property-based loans are analysed using the Moody's Mortgage Portfolio Analyser ('MPA') which provides the Probability of Defaults ('PDs') and Loss Given Defaults ('LGDs'). The analysis which is through a simulation based econometric model takes into consideration the purpose, occupancy type, employment status, delinquency status, indexed loan-to-value, region, original channel, interest rate type, interest rate, borrower credit status, forbearance history, repayment profile and age of the loan. The MPA separately assesses the credit implications of interest only exposures and assigns them the appropriate PDs and LGDs. The PDs and LGDs are point in time and are based on the economic conditions existing at the balance sheet date. In compliance with IAS39, only historical information has been used in the model to calculate the PDs and LGDs.

Other loan portfolio

The other loan portfolio assessment is conducted after stratification into groups with similar risk characteristics and the respective parameters used to generate the provisions include:

- If the loans are externally rated, the external credit ratings are used to determine the PDs using the Moody's rating scale. For non-rated loans, the converted scale is used to determine the proxy external credit rating, which is subsequently used to derive the respective PDs.
- The LGDs are based on observed default rates for specific exposures such as corporate, individual, institution and sovereign. The observed default rates are sourced from reputable databases such as Moody, Fitch and S&P.
- The product of the PDs, LGDs and Exposure at Default ('EAD') will be subsequently used to derive the provision under this loan portfolio category.

Other matters that are considered in the derivation of the collective impairment provision include:

- The emergence period, which is estimated to be in the period between impairment occurring and the loss being identified. The factors used to determine this include the period between the last credit review date, last interest or principal payment date, last missed payment date and the balance sheet date. The Company also considers the full repayment date for the exposure in the determination of the loss emergence period, particularly for those exposures whose maturity are close to the balance sheet date.
- The Company's historical experience in portfolios of similar risk characteristics.
- The fact that an exposure had been restructured is taken into account through higher risk rating and hence higher PDs.
- Exposures that are in the Watchlist category are also assessed separately and attract higher ratings.

Loan renegotiations and forbearance

In certain circumstances, the Company will renegotiate the original terms of a customer's loan, either as part of an ongoing customer relationship or in response to adverse changes in the circumstances of the borrower. Where the renegotiated payments of interest and principal will not recover the original carrying value of the asset, the asset continues to be reported as past due and is considered impaired. Where the renegotiated payments of interest and principal will recover the original carrying value of the asset, the loan is no longer reported as past due or impaired provided that an adequate record has been established of the sustainability of the payments to be made are in accordance with the revised terms. Renegotiation may lead to the loan and associated provision being derecognised and a new loan being recognised initially at fair value.

Write offs

A loan or advance is normally written off, either partially or in full, against the related allowance when the proceeds from realising any available security have been received and there is no realistic prospect of further recovery and the amount of the loss has been determined. Subsequent recoveries of amounts previously written off decrease the amount of impairment losses recorded in the income statement. For both secured and unsecured balances, the write-off takes place only once an extensive set of collections processes has been completed, or the status of the account reaches a point where policy dictates that forbearance is no longer appropriate.

Available-for-sale financial assets

The Company assesses, at each balance sheet date, whether there is objective evidence that an available-for-sale financial asset is impaired. In addition to the impairment criteria for financial assets accounted for at amortised cost set out above, this assessment involves reviewing the current financial circumstances (including creditworthiness) and future prospects of the issuer, assessing the future cash flows expected to be realised. If an impairment loss has been incurred, the cumulative loss measured as the difference between the acquisition cost (net of any principal repayment and amortisation) and the current fair value, less any impairment loss on that asset previously recognised, is reclassified from other comprehensive income to profit or loss. For impaired debt instruments, impairment losses are recognised in subsequent periods when it is determined that there has been a further negative impact on expected future cash flows; a reduction in fair value caused by general widening of credit spreads would not, of itself, result in additional impairment. If, in a subsequent period, the fair value of a debt instrument classified as available-for-sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognised, an amount not greater than the original impairment loss is credited to the profit and loss account; any excess is taken to other comprehensive income.

United National Bank Limited
Notes to the financial statements
For the year ended 31 December 2021

1. Significant accounting policies (continued)

Financial liabilities

A financial liability is any liability that is a contractual obligation to deliver cash or another financial asset to another entity.

Financial liabilities are initially measured at their fair value and subsequently at amortised cost. This however exclude derivative financial liabilities which are measured at fair value.

The Company classifies capital instruments as financial liabilities or equity instruments in accordance with the substance of the contractual terms of the instruments. Preference shares are a contractual obligation, which are treated as a debt instrument and classified as a liability. The dividends on these preference shares are recognised in the profit and loss account as an interest expense.

Derecognition of financial assets and liabilities

Derecognition of financial assets

The derecognition criteria is applied to the transfer of part of an asset, rather than the asset as a whole, only if such part comprises specifically identified cash flows from the asset, a fully proportionate share of the cash flows from the asset, or a fully proportionate share of specifically identified cash flows from the asset.

A financial asset is derecognised when the contractual rights to the cash flows from the asset has expired or the Company transfers the contractual rights to receive the cash flows from the financial asset; or has assumed an obligation to pay those cash flows to an independent third-party; or the Company has transferred substantially all the risks and rewards of ownership of that asset to an independent third-party. Management determines whether substantially all the risk and rewards of ownership have been transferred by quantitatively comparing the variability in cash flows before and after the transfer. If the variability in cash flows remains significantly similar subsequent to the transfer, the Company has retained substantially all of the risks and rewards of ownership.

Where substantially all the risks and rewards of ownership of the financial asset are neither retained nor transferred, the Company derecognises the transferred asset only if it has lost control over that asset. Control over the asset is represented by the practical ability to sell the transferred asset. If the Company retains control over the asset, it will continue to recognise the asset to the extent of its continuing involvement.

On derecognition of a financial asset, the difference between the carrying amount and the sum of (i) the consideration received (including any new asset obtained less any new liability assumed) and (ii) any cumulative gain or loss that had been recognised in other comprehensive income is recognised in the profit or loss statement.

Derecognition of financial liabilities

Financial liability is derecognised when the obligation under the liability is discharged, cancelled or expires. If an existing financial liability is replaced by another from the same counterparty on substantially different terms, or the terms of the existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability at fair value. The difference in the respective carrying amount of the existing liability and the new liability is recognised as a gain/loss in the profit or loss statement.

Repurchase agreements and resale agreements

Repurchase and resale agreements, which are treated as collateralised financing transactions (securities which have been sold with an agreement to repurchase), continue to be shown on the balance sheet and the sale proceeds are recorded as collateralised financing transactions with creditors ('Repos'). Assets and liabilities recognised under collateralised financing transactions are classified as 'held for trading' and are recorded at fair value with changes in fair value recorded in the profit and loss account.

Derivative financial instruments

The Company uses derivative financial instruments to economically hedge exposure to foreign exchange risk. The Company does not hold or issue derivative financial instruments for speculative purposes.

Derivative financial instruments are measured at fair value with gains and losses arising from changes in their fair value being recognised in the profit and loss account. Derivative fair values are determined from quoted prices in an active market where available. Where there is no active market for an instrument, fair value is derived from prices for the derivative's components using appropriate pricing or valuation models.

A derivative embedded in a contract is accounted for as stand-alone derivative if its economic characteristics are not closely related to the economic characteristics of the host contract; unless the entire contract is carried at fair value through profit and loss. There were no contracts with embedded derivatives as at the year-end.

Geographical Analysis

The Company's primary focus is retail and wholesale / corporate banking in the United Kingdom. However, the Company also leverages its existing relationships via the Parent banks to seek lending opportunities with Pakistan based blue – chip corporates, principally those who operate in the renewable energy, infrastructure, telecom and textile sectors.

United National Bank Limited
Notes to the financial statements
For the year ended 31 December 2021

1. Significant accounting policies (continued)

Investment properties

Investment properties principally comprise of freehold land and buildings held for long-term rental and capital appreciation that are not occupied by the company. Investment properties are initially recognised at cost, including transaction costs, and are subsequently remeasured annually at fair value. Movements in fair value are recognised directly to profit or loss. Deferred tax is recognised on any fair value movement at the rate expected to apply when the property is sold, however this rate would also need to be one substantively enacted at the balance sheet date.

Investment properties are derecognised when disposed of or when there is no future economic benefit expected.

Transfers to and from investment properties to tangible assets are determined by a change in use of owner-occupation. The fair value on the date of change of use from investment properties to tangible assets are used as deemed cost for the subsequent accounting. The existing carrying amount of tangible assets is used for the subsequent accounting cost of investment properties on the date of change of use.

Tangible fixed assets and depreciation

Tangible fixed assets for which fair value can be measured reliably are stated at a revalued amount, being its fair value at the date of revaluation less any subsequent accumulated depreciation and subsequent accumulated impairment losses. Tangible fixed assets that fall under this category are freehold building and land. All other tangible fixed assets are stated at historical cost less depreciation and impairment losses.

Depreciation is calculated on a straight-line basis to write off the net cost of each item of tangible fixed asset over their expected useful lives as follows:

| | |
|-------------------------------------|-------------------------|
| Computer equipment | 20-33% per annum |
| Office equipment | 15-25% per annum |
| Leasehold property | 10% per annum |
| Freehold and leasehold improvements | 10% |
| Freehold buildings | 2% |
| Freehold land | no depreciation charged |

The value of each freehold property is assessed every five years by an independent member of the Royal Institution of Chartered Surveyors and is based on desktop valuations in the intermediate years. The surplus or deficit on book value is transferred to the revaluation reserve, except that a deficit which is in excess of any previously recognised surplus over depreciated cost relating to the same property, or the reversal of such a deficit, is charged/credited to the profit and loss account. A deficit which represents a clear consumption of economic benefits is charged to the profit and loss account regardless of any such previous surplus.

Where depreciation charges are increased following a revaluation, an amount equal to the increase is transferred annually from the revaluation reserve to the profit and loss account as a movement on reserves. On the disposal or recognition of a provision for impairment of a revalued fixed asset, any related balance remaining in the revaluation reserve is also transferred to the profit and loss account as a movement on reserves.

The residual values, useful lives and depreciation methods are reviewed, and adjusted if appropriate, at each reporting date.

Leasehold improvements under lease are depreciated over the unexpired period of the lease or the estimated useful life of the assets, whichever is shorter.

An item of tangible fixed assets is derecognised upon disposal or when there is no future economic benefit to the company. Gains and losses between the carrying amount and the disposal proceeds are taken to profit or loss. Any revaluation surplus reserve relating to the item disposed of is transferred directly to retained profits.

Leases

At inception the Company assesses agreements that transfer the right to use assets. The assessment considers whether the arrangement is, or contains, a lease based on the substance of the arrangement.

United National Bank Limited
Notes to the financial statements
For the year ended 31 December 2021

1. Significant accounting policies (continued)

(a) Finance leased assets

Leases of assets that transfer substantially all the risks and rewards incidental to ownership are classified as finance leases.

Finance leases are capitalised at commencement of the lease as assets at the fair value of the leased asset or, if lower, the present value of the minimum lease payments calculated using the interest rate implicit in the lease. Where the implicit rate cannot be determined the Company's incremental borrowing rate is used. Incremental direct costs incurred in negotiating and arranging the lease, are included in the cost of the asset.

Assets are depreciated over the shorter of the lease term and the estimated useful life of the asset. Assets are assessed for impairment at each reporting date.

The capital element of lease obligations is recorded in the balance sheet as a liability on inception of the arrangement. Lease payments are apportioned between capital repayments and finance charges to produce a constant rate of charge on the balance of the capital repayments outstanding.

Finance charges are deducted in measuring profit or loss. Assets held under finance leases are included in the tangible fixed assets and depreciated and assessed for impairment in the same way as other tangible assets.

(b) Operating leased assets

Leases that do not transfer all the risks and rewards of ownership are classified as operating leases. The Company is both a lessee and a lessor of operating leases. Payments/receipts under operating leases are charged/credited to the profit and loss account on a straight-line basis over the lease term.

(c) Lease incentives

Incentives received to enter into a finance lease reduce the fair value of the asset and are included in the calculation of present value of minimum lease payments.

Incentives received to enter into an operating lease are credited to the profit and loss account, to reduce lease expense, on a straight-line basis over the lease term. Incentives offered by the Company are charged to the profit and loss account, to reduce income, on a straight-line basis over the lease term.

Impairment of non-financial assets

At each balance sheet date non-financial assets not carried at fair value are assessed to determine whether there is an indication that the asset may be impaired. If there is such an indication, the recoverable amount of the asset is compared to the carrying amount of the asset.

The recoverable amount of the asset is the higher of the fair value less costs to sell and value in use. Value in use is defined as the present value of future cash flows expected to be derived from an asset or a cash generating unit. The cash flows are discounted using a discount rate that represents the current market risk-free rate and the risks inherent in the asset. If the recoverable amount of the asset is estimated to be lower than the carrying amount, the carrying amount is reduced to its recoverable amount. An impairment loss is recognised in the profit and loss account, unless the asset has been revalued when the amount is recognised in other comprehensive income to the extent of any previously recognised revaluation. Thereafter any excess is recognised in the profit or loss.

If an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, but only to the extent that the revised carrying amount does not exceed the carrying amount that could have been determined (net of depreciation) had no impairment loss been recognised in prior periods. A reversal of impairment loss is recognised in the profit and loss account.

Government grants

Grants are accounted for under the accruals model as permitted by FRS 102. Grants relating to expenditure on tangible fixed assets are credited to the profit and loss account at the same rate as the depreciation on the assets to which the grant relates. The deferred element of grants is included in creditors as deferred income.

Grants of a revenue nature are recognised in "other operating income" within profit or loss in the same period as the related expenditure. This includes the Government Coronavirus Job Retention Scheme ('Furlough'). The Company has not directly benefited from any other forms of government assistance.

Distributions to equity holders

Dividends and other distributions to the Company's shareholders are recognised as a liability in the financial statements in the period in which the dividends and other distributions are approved by the Board and are no longer at the discretion of the Company. These amounts are recognised in the statement of changes in equity.

2. Critical accounting judgements, estimates and assumptions

The preparation of the Company financial statements in accordance with FRS 102 requires management to make judgements, estimates and assumptions in applying accounting policies that affect the reported amounts of assets, liabilities, income and expenses. Due to the inherent uncertainty in making estimates, actual results reported in future periods may be based upon amounts which differ from those estimates. Estimates, judgements and assumptions are continually evaluated and based on historical experience and factors, including expectations of future events that are believed to be reasonable under the circumstances.

The significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty in these financial statements, which together are deemed critical to the Company's results and financial position, are as follows:

Allowance for impairment losses on loan and advances (Note 8 & 10)

At 31 December 2021 gross loans and advances totalled £507,459,630 (2020: £373,329,577) against which impairment allowances of £1,492,436 (2020: £1,480,232) had been made. There are £Nil (2020: £Nil) impairment allowances for loan and advances to banks. The allowance for impairment losses on loans and advances is management's best estimate of losses incurred in the portfolio at the balance sheet date. Impairment allowances are made up of two components, those determined individually and those determined collectively which makes up the collective impairment provision. Individual impairment assessment is established across the Company's lending and wholesale portfolio. The determination of individual impairment allowance requires the exercise of judgement by management involving matters such as local economic conditions and the resulting trading performance of the customer, and the value of the security, for which there may not be a readily accessible market. In particular, significant judgement is required by management in assessing the borrower's cash flows and debt servicing capability and realisable value of collateral. The actual amount of cash flows and their timing may differ significantly from the assumptions made for the purposes of determining impairment allowances and consequently these allowances can be subject to variation as time progresses and the circumstances of the customer become clear.

Collective impairment provision is made for loan losses that have been incurred but have not been separately identified at the balance sheet date. This provision is sensitive to changes in the time between the loss event and the date the impairment is separately identified. This period is the emergence period.

Given the size of the Company's property lending portfolio, a key variable, which determines the collateral value supporting loans, is house prices. The value of this collateral is estimated by applying changes in house price indices to the original assessed value of the property. This provides another source of uncertainty in the derivation of impairment allowance. Estimating the collective provision requires significant judgement, including in deriving assumptions to be applied in the assessment.

Allowance for impairment losses on available for sale assets (Note 10 & 24)

The impairment assessment of available for sale assets and the calculation of the requisite impairment allowances requires a degree of estimation. In conducting this assessment including the calculation of the impairment allowances, all relevant considerations that have a bearing on the expected cash flows are taken into account (for example market and book values of the exposures, the business prospects and the Company's position relative to other claimants).

Revenue recognition

Fees, commission, income, premiums and discounts are recognised in the EIR where they are an integral part of the instrument yield. Judgement is required to determine whether fees are recognised as EIR or recognised when a service is performed. Although, the systems do not automatically calculate the EIR, it is monitored manually and adjusted when considered necessary based on materiality. The key assumptions in the EIR calculations are the projected loan amortisation schedules and if these turn out to be different from those projected, the resulting EIR results may differ from expectations.

Fair value of financial instruments (Note 24)

Where the fair value of financial instruments is not observable from a quoted price, the valuation is done using a discounted cash flow model using other observable inputs and information from the market. For available for sale financial instruments where significant estimation techniques have been used, the underlying assumptions used in calculating the appropriate carrying amount includes: credit risk of the counterparty, the coupon rate and maturity date for the new instrument to be issued, the time to completion of any restructure, the sovereign risk of the issuing country, the liquidity risk premium, the business model, and finally an adjustment to reflect execution risk.

Defined benefit pension scheme (Note 25)

The Company operates a defined benefit scheme. The value of the Company's defined benefit pension scheme's liabilities and assets requires management to make a number of assumptions. The key area of estimating uncertainty is the discount rate applied to future cash flows and the expected lifetime of the scheme's members. The discount rate is required to be set with reference to market yields at the end of the reporting period on high quality corporate bonds in the currency, with a term consistent with the defined benefit scheme's obligations. The average duration of the scheme is 18 years. The market for bonds with a similar duration is illiquid and, as a result, significant management judgement is required to determine an appropriate yield curve to base the discount rate. The cost of the benefits payable by the scheme will also depend upon the life expectancy of the members. The Company considers latest market practice and actual experience in determining the appropriate assumptions for both current mortality expectations and the rate of future mortality improvement. Given advances in medical sciences in recent years, it is uncertain whether this rate of improvement will be sustained going forward, as a result, actual experience may differ from expectations. The details on the principal assumptions used in the valuation of the Company's assets and defined benefit pension scheme's liability is in Note 25.

United National Bank Limited
Notes to the financial statements
For the year ended 31 December 2021

2. Critical accounting judgements, estimates and assumptions (continued)

Revaluation of properties (Note 14 & 15)

A key estimate included within this year's financial results is the valuation of the Company's Head Office on Brook Street in London. The valuation was based on a desktop assessment by the Directors supported by qualified RICS valuation experts. The valuation assessed as of 31 December 2021 took into account current rental yields for similar properties in the same locality as well as recent comparable sale transactions.

3. Total Income

Total income, analysed geographically between markets, was as follows:

| | 2021 £ | 2020 £ |
|-------------------|-------------------|-------------------|
| United Kingdom | 11,711,791 | 7,784,129 |
| Rest of the World | 4,344,781 | 4,480,801 |
| | <u>16,056,572</u> | <u>12,264,930</u> |

4. Administrative expenses

| | 2021 | 2020 |
|--------------------------------|-------------------|-------------------|
| Average Number of Employees | <u>102</u> | <u>100</u> |
| Front Office | 45 | 41 |
| Back Office | 57 | 59 |
| | 2021 £ | 2020 £ |
| Wages and salaries | 6,316,170 | 5,788,209 |
| Social security costs | 721,722 | 681,908 |
| Other pension costs | 621,180 | 464,562 |
| Other administrative expenses* | 5,029,064 | 4,905,218 |
| | <u>12,688,136</u> | <u>11,839,897</u> |

*Includes costs relating to information technology, consultancy, bank charges, subscriptions, business rates and utilities.

5. Profit on ordinary activities before taxation

| | 2021 £ | 2020 £ |
|---|-----------|-----------|
| Profit on ordinary activities before taxation is stated after charging/(crediting) | | |
| Auditor's remuneration | | |
| -fees payable for the audit of the Company's annual accounts | 171,900 | 130,000 |
| -fees payable for the audit of the Company's annual accounts for the previous year | 17,675 | 17,000 |
| Depreciation and amortisation | 721,946 | 540,113 |
| Interest payable on preference shares | - | 1,457 |
| Government grant* | (24,391) | (27,400) |
| Pension costs | 621,180 | 464,567 |
| Foreign exchange profits | (695,012) | (775,519) |
| Realised profit on debt securities | (221,247) | (956,817) |
| Rental of premises held under operating leases | 33,790 | 38,436 |

The total audit remuneration for the year therefore amount to £189,575 (2020: £147,000).

*In 2021, the Company received a grant of £24,391 (2020: £27,400) in respect of the Covid-19 related UK Government furlough scheme.

United National Bank Limited
Notes to the financial statements
For the year ended 31 December 2021

6. Directors and senior management emoluments

| | 2021 £ | 2020 £ |
|--------------------------------|----------------|----------------|
| Directors' fees and emoluments | 582,628 | 418,179 |
| Pension contributions | 41,830 | 26,407 |
| National insurance | 79,978 | 57,316 |
| | <u>704,436</u> | <u>501,902</u> |

The highest paid director received emoluments excluding pension contributions, totalling £261,378 (2020: £254,846) and the amount of pension contributions paid to the Company's defined contribution scheme was £25,830 (2020: £25,074). Two of the Directors are both Directors and members of the senior management of the Company, but the related emoluments have been included in the Directors emoluments and excluded from the senior management emoluments. These total emoluments (fees and emoluments, pension and national insurance) were £520,933 (2020: £331,203).

| | 2021 £ | 2020 £ |
|------------------------------|------------------|------------------|
| Senior management emoluments | 824,645 | 890,193 |
| Pension contributions | 78,947 | 85,347 |
| National Insurance | 112,397 | 121,969 |
| | <u>1,015,989</u> | <u>1,097,509</u> |

7. Taxation

| | 2021 £ | 2020 £ |
|--|-----------------|------------------|
| (i) Analysis of tax charge on ordinary activities | | |
| UK corporation tax on profits of the period | 220,458 | - |
| Adjustments in respect of prior periods | (213,789) | - |
| Foreign tax relief | (57,663) | - |
| | <u>(50,994)</u> | <u>-</u> |
| Foreign tax suffered | 57,663 | - |
| Current tax | <u>6,669</u> | <u>-</u> |
| | 2021 £ | 2020 £ |
| Origination and reversal of timing differences | 190,501 | (216,801) |
| Impact of rate changes | 110,510 | 33,640 |
| Deferred Tax | <u>301,011</u> | <u>(183,161)</u> |
| Current Tax | 6,669 | - |
| Deferred Tax | <u>301,011</u> | <u>(183,161)</u> |
| Tax charge (credit) for the year | <u>307,680</u> | <u>(183,161)</u> |

United National Bank Limited
Notes to the financial statements
For the year ended 31 December 2021

7. Taxation (continued)

| | | |
|---|----------------|------------------|
| Profit (loss) for the period before tax | 3,225,686 | (2,378,560) |
| Tax at 19.00% (2020: 19.00%) thereon | 612,880 | (451,926) |
| Effects of: | | |
| Income not taxable | (17,081) | - |
| Non-deductible expenses | 4,078 | 6,351 |
| Movement in unrecognised deferred tax | (188,918) | 228,774 |
| Tax rate differences | 110,510 | 33,640 |
| Adjustments from previous periods | (213,789) | - |
| Total tax charge/ (credit) for the year | <u>307,680</u> | <u>(183,161)</u> |

Deferred taxation

As at 31 December 2021 there were accumulated tax losses of £31.02m (2020: £32.95m) carried forward and a recognised deferred tax asset of £Nil (2020: £Nil). The full deferred tax breakdown is set out in the table below.

The aggregate current and deferred tax relating to items that are recognised as items of other comprehensive income is -£1,563,282 (2020: -£332,610).

The Corporation tax rate for the year ended 31 December 2021 was 19%. The rate of 19% was enacted with effect from 1 April 2017. Finance Act 2020 repealed the planned reduction to 17%, which had been expected to take into effect from 1 April 2020, and re-enacted the 19% corporation tax rate. In addition, the Finance Bill 2021, which was substantively enacted for UK GAAP tax accounting purposes on 24 May 2021, stipulated that the 19% corporation tax rate will continue to 31 March 2023 and will increase to 25% effective from 1 April 2023.

Since 1 April 2016, taxable profits that can be set-off against pre 2017 brought-forward tax losses are restricted to 25%.

The table below shows movements on deferred tax liabilities during the year:

| | 2021 £ | 2020 £ |
|--|------------------|------------------|
| As of 1 January | 2,927,132 | 2,777,683 |
| Income statement | 190,501 | (216,801) |
| Income statement rate change | 110,510 | 33,640 |
| Other comprehensive income & reserves | 523,851 | 46,131 |
| Other comprehensive income rate change | 1,039,431 | 286,479 |
| As of 31 December | <u>4,791,425</u> | <u>2,927,132</u> |

Deferred tax liabilities relate to unrealised gains on property. See further details in Note 20.

Deferred tax asset of £8,831,143 (2020: £6,748,086) has not been recognised and is in relation to accelerated depreciation, trading losses carried forward and the revaluation movement on assets available for sale since 1 January 2016 when the new tax legislation came into force. The breakdown of the unrecognised deferred tax assets and is in relation to:

| | 1 January 2021 £ | Movement £ | 31 December 2021 £ |
|--------------------------|------------------------|------------------|--------------------------|
| Tax losses | 6,261,000 | 1,495,119 | 7,756,119 |
| Timing differences* | 393,687 | 626,403 | 1,020,090 |
| Accelerated depreciation | 93,399 | (38,465) | 54,934 |
| | <u>6,748,086</u> | <u>2,083,057</u> | <u>8,831,143</u> |

*This relates to fair value movement of available for sale assets and the pension fund.

United National Bank Limited
Notes to the financial statements
For the year ended 31 December 2021

8. Loans and advances to customers

| | Impaired Loans £ | Non-Impaired loans £ | Total £ |
|---|------------------------|----------------------------|--------------------|
| 2021 | | | |
| Remaining maturity: | | | |
| Three months or less | - | 24,474,944 | 24,474,944 |
| One year or less but over three months | - | 22,885,625 | 22,885,625 |
| Five years or less but over one year | - | 408,911,869 | 408,911,869 |
| Over five years | - | 38,513,545 | 38,513,545 |
| Overdue | 12,673,647 | - | 12,673,647 |
| | <u>12,673,647</u> | <u>494,785,983</u> | <u>507,459,630</u> |
| Impairment allowance on loans and advances | (1,080,552) | - | (1,080,552) |
| Collective provision | - | (411,884) | (411,884) |
| | <u>(1,080,552)</u> | <u>(411,884)</u> | <u>(1,492,436)</u> |
| | <u>11,593,095</u> | <u>494,374,099</u> | <u>505,967,194</u> |
| Amount repayable on demand (included within three months or less above) | <u>-</u> | <u>727,576</u> | <u>727,576</u> |
| 2020 | | | |
| Remaining maturity: | | | |
| Three months or less | - | 26,458,346 | 26,458,346 |
| One year or less but over three months | - | 29,344,371 | 29,344,371 |
| Five years or less but over one year | - | 269,047,842 | 269,047,842 |
| Over five years | - | 41,003,186 | 41,003,186 |
| Overdue | 7,475,832 | - | 7,475,832 |
| | <u>7,475,832</u> | <u>365,853,745</u> | <u>373,329,577</u> |
| Impairment allowance on loans and advances | (1,413,034) | - | (1,413,034) |
| Collective provision | - | (192,412) | (192,412) |
| Amounts written off | 125,214 | - | 125,214 |
| | <u>(1,287,820)</u> | <u>(192,412)</u> | <u>(1,480,232)</u> |
| | <u>6,188,012</u> | <u>365,661,333</u> | <u>371,849,345</u> |
| Amount repayable on demand (included within three months or less above) | <u>-</u> | <u>983,311</u> | <u>983,311</u> |

The table below represents the movement of specific and collective provisions in respect of loan and advances to customers during the year:

| | Specific £ | Collective £ | Total 2021 £ | Total 2020 £ |
|-----------------------------------|------------------|-----------------|--------------------|--------------------|
| At 1 January | 1,287,819 | 192,412 | 1,480,232 | 1,912,847 |
| Charge (credit) to profit or loss | (207,267) | 219,472 | 12,204 | (307,401) |
| Amounts written off | - | - | - | (125,214) |
| As of 31 December | <u>1,080,552</u> | <u>411,884</u> | <u>1,492,436</u> | <u>1,480,232</u> |

Further details are in Note 10.

United National Bank Limited
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8. Loans and advances to customers (continued)

Description of loans:

Non-Impaired loans - loans which are neither past due nor impaired
Impaired loans - loans which are more than 90 days contractually past due or which have individual provisions raised against them. Objective evidence of impairment may include: indications that the borrower or group of borrowers is experiencing significant financial difficulty, default or delinquency in interest or principal repayments, debt being restructured to reduce the burden on the borrower, covenant breaches, loss of significant income flows, and adverse impact of economic factors on the value of any underlying collateral.

9. Loans and advances to banks

| | 2021 £ | 2020 £ |
|-----------------------------|------------------|----------------|
| Loans and advances to banks | <u>2,253,488</u> | <u>570,000</u> |

The loan and advances amount of £2,253,488 (2020: £570,000) is repayable on demand.

During the year, there was no impairment charge (2020: £Nil) made against loan and advances to banks.

As of 31 December 2021, there were no loans and advances to banks that were either past due or impaired.

10. Impairment Losses

During 2021, the total impairment (reversals) losses were in respect of the following:

| | 2021 £ | 2020 £ |
|--|------------------|------------------|
| Charges (credits) to provisions | 12,204 | (307,401) |
| Impairment charges in respect of loan and advances write- offs | <u>222,734</u> | <u>318,404</u> |
| Net impairment charge related to loans and advances to customers | <u>234,938</u> | <u>11,003</u> |
| (Recovery)/ Impairment charge for debt securities | <u>(814,134)</u> | <u>2,252,477</u> |
| Total (recovery)/ impairment charge in profit or loss | <u>(579,196)</u> | <u>2,263,480</u> |

During the year, there was £Nil (2020: £2,252,477) impairment charge against debt securities. The exposure associated with the £2,252,477 impairment charge was disposed of during the year.

11. Derivatives financial assets

| | 2021 £ | 2020 £ |
|-----------------|-------------------|--------------------|
| Fair value | <u>414,198</u> | <u>2,819,986</u> |
| Notional Amount | <u>81,829,007</u> | <u>114,959,340</u> |

The fair value of derivatives held for non-trading purposes is determined by using observable market data. The Company pledges cash as collateral for its derivative transactions. Collateral in respect of these derivatives is subject to the standard industry terms of ISDA Credit Support Annex.

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12. Derivative financial liabilities

| | 2021 £ | 2020 £ |
|-----------------|-------------------|--------------------|
| Fair value | <u>1,699,142</u> | <u>267,337</u> |
| Notional amount | <u>83,117,483</u> | <u>112,479,116</u> |

The fair value of derivatives held for non-trading purposes is determined by using observable market data. The Company pledges cash as collateral for its derivative transactions. Collateral in respect of these derivatives is subject to the standard industry terms of ISDA Credit Support Annex.

The derivative instruments reflected in note 11 & 12 comprise foreign exchange forward swaps, which the company uses to hedge against foreign exchange risk. Refer to note 24 for further information on financial instruments and risk management.

13. Intangibles

| | Computer Software |
|------------------------|----------------------|
| Cost | |
| At 1 January 2021 | 4,771,847 |
| Additions | <u>188,925</u> |
| At 31 December 2021 | <u>4,960,772</u> |
| Amortisation | |
| At 1 January 2021 | (4,133,368) |
| Charge for the year | <u>(288,602)</u> |
| At 31 December 2021 | <u>(4,421,970)</u> |
| Carrying amount | |
| At 31 December 2021 | <u>538,802</u> |
| At 31 December 2020 | <u>638,479</u> |

Amortisation of intangible assets is included in depreciation and amortisation. The intangible assets principally comprise computer software that is used by the Company for transaction processing, accounting as well as other business purposes.

14. Investment properties

| | 2021 £ | 2020 £ |
|--|------------------|------------------|
| Investment property (2 Brook Street, London) | <u>9,446,895</u> | <u>8,239,267</u> |

The property at 2 Brook Street, London has elements of both tangible fixed asset and investment property. The investment property relates to the 3rd and 4th floors of the building, which are normally leased to third parties but are presently vacant.

The carrying value of the investment property is based on a desktop valuation assessment conducted by the Directors supported by qualified RICS property valuation experts. The valuation was predicated on the following assumptions and factors: stability in the London property market conditions, prices for similar properties, projected rental yields, comparability of recent property sale transactions, void and rent-free periods and capitalisation rates. The valuation results are set out in the table below:

| 2021 | Fair value £ | Cost £ | Accumulated Depreciation £ | Historical net book value £ |
|------------------------|------------------|------------------|----------------------------------|-----------------------------------|
| Property | | | | |
| 2 Brook Street, London | <u>9,446,895</u> | <u>2,330,234</u> | <u>(173,937)</u> | <u>2,156,297</u> |

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14. Investment properties (continued)

Operating lease agreements where the Company is a lessor

The Company holds surplus office buildings as investment properties as previously disclosed, that are let to third parties. The investment properties are currently vacant.

15. Tangible fixed assets

| | Computer equipment £ | Office equipment £ | Leasehold property £ | Property improvements £ | *Freehold land and buildings £ | Total £ |
|--------------------------|----------------------------|--------------------------|----------------------------|-------------------------------|---|-------------|
| Cost or valuation | | | | | | |
| At 1 January 2021 | 2,310,467 | 1,062,252 | 515,545 | 1,343,902 | 19,026,817 | 24,258,983 |
| Revaluation | - | - | - | - | 2,757,108 | 2,757,108 |
| Additions | 75,994 | 806 | - | - | - | 76,800 |
| At 31 December 2021 | 2,386,461 | 1,063,058 | 515,545 | 1,343,902 | 21,783,925 | 27,092,891 |
| Depreciation | | | | | | |
| At 1 January 2021 | (1,663,235) | (978,634) | (515,539) | (1,246,911) | (401,084) | (4,805,403) |
| Charge for the year | (258,209) | (37,624) | (6) | (22,771) | (114,736) | (433,346) |
| At 31 December 2021 | (1,921,444) | (1,016,258) | (515,545) | (1,269,682) | (515,820) | (5,238,749) |
| Carrying amount | | | | | | |
| At 31 December 2021 | 465,017 | 46,800 | - | 74,220 | 21,268,105 | 21,854,142 |
| At 31 December 2020 | 647,232 | 83,618 | 6 | 96,991 | 18,625,733 | 19,453,579 |

Freehold land and buildings includes the tangible fixed asset element of the Brook Street property. Details of the investment property element of this asset are provided in Note 14.

| | Carrying value 31 Dec 2021 Freehold land and buildings £ | Carrying value 31 Dec 2021 Investment property £ | Historical cost NBV 31 Dec 2021 Freehold land and buildings £ | Historical cost NBV 31 Dec 2021 Investment property £ |
|------------------------------------|--|--|--|--|
| Property | | | | |
| 2 Brook Street, London | 30,000,000 | 20,553,105 | 4,691,341 | 2,156,297 |
| 391-393 Stratford Road, Birmingham | 550,000 | 550,000 | - | - |
| 3-5 Oakland Lane, Bradford | 165,000 | 165,000 | 26,229 | - |
| Total | 30,715,000 | 21,268,105 | 4,717,570 | 2,156,297 |

The valuations on the above properties were based on desktop valuation assessment as of 31 December 2021 conducted by the Directors supported by qualified RICS property valuation experts. The valuations were predicated on the following assumptions and factors: stable property market conditions in the respective locations, prices for similar properties, projected rental yields, comparability of recent property sale transactions, void and rent-free periods and capitalisation rates.

Assets under finance leases have a net book value of £37,993 (2020: £62,328) with minimum lease payments of £50,957 (2020: £76,420).

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16. Other assets

| | 2021 £ | 2020 £ |
|-----------------------------|------------------|------------------|
| Remittance funds receivable | 731,541 | 676,647 |
| Capital work-in-progress | 117,175 | 153,376 |
| Security deposits | 355,848 | 342,506 |
| Sundry debtors | 11,792 | 530,404 |
| Tax recoverable | 127,956 | 29,621 |
| Suspense accounts | - | 467,000 |
| Others | 38,367 | 356,824 |
| *Deferred costs | 120,779 | - |
| | <u>1,503,458</u> | <u>2,556,378</u> |

*These are unamortised costs relating to fees paid by the Company for outsourcing the mobilisation of fixed deposits.

17. Deposits by banks

| | 2021 £ | 2020 £ |
|--|-------------------|-------------------|
| Repayable on demand | 3,765,788 | 5,854,862 |
| With agreed maturity dates or periods of notice by remaining maturity: | | |
| 3 months or less | 20,571,278 | 8,909,029 |
| 1 year or less but over 3 months | 3,511,027 | - |
| 3 years or less but over 1 year | 3,611,029 | - |
| Over 3 years | 9,858,456 | - |
| | <u>41,317,578</u> | <u>14,763,891</u> |

18. Customer accounts

| | 2021 £ | 2020 £ |
|--|--------------------|--------------------|
| Repayable on demand | 91,040,276 | 89,349,076 |
| Three months or less | 40,554,895 | 70,351,606 |
| One year or less but over three months | 77,720,406 | 68,362,112 |
| Three years or less but over one year | 182,621,351 | 167,824,851 |
| Over three years | 142,331,258 | 109,968,834 |
| | <u>534,268,186</u> | <u>505,856,479</u> |

19. Other liabilities

| | 2021 £ | 2020 £ |
|--|------------------|------------------|
| Unclaimed credits | 1,295,744 | 1,317,414 |
| Unpresented drafts | - | 71,804 |
| Finance lease | 51,167 | 73,046 |
| Amounts due to preference shareholders (see below) | 4 | 1,461 |
| Accrued expenses | 956,005 | 561,863 |
| Suspense accounts | - | 477,775 |
| Customer deposits held by court order | 936,698 | - |
| Other | 723,538 | 425,267 |
| | <u>3,963,156</u> | <u>2,928,630</u> |

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19. Other liabilities (continued)

Amounts due to preference shareholders

The four £1 preference shares that have been issued and allotted have each been designated as one of 'A', 'B', 'C' and 'D' classes of preference shares. The 'A' and 'C' shares are held by United Bank Limited ('UBL') and the 'B' and 'D' shares by National Bank of Pakistan ('NBP'). The preference shares carry no voting rights or any rights in a wind-up situation.

Dividends payable on the 'A' and 'B' preference shares are related to the ability of the Company to utilise tax losses that have been surrendered to it on the transfer of the business from United Bank Limited or National Bank of Pakistan as appropriate.

Dividends payable on the 'C' and 'D' preference shares are related to loans transferred to the Company from United Bank Limited or National Bank of Pakistan, as appropriate, that have been written off or provided for at the point of transfer, and the ability of the Company to realise in excess of such loan value.

A breakdown of the amounts owed to the preference shareholders are shown in the table below:

| | UBL Total £ | NBP Total £ | Total £ |
|-------------------------------------|----------------|----------------|--------------|
| 2021 | | | |
| Amounts due on 1 January 2021 | 1,459 | 2 | 1,461 |
| Payable to preference shareholders | 1,459 | 2 | 1,461 |
| Dividends paid | (1,457) | - | (1,457) |
| Amounts due on 31 December 2021 | <u>2</u> | <u>2</u> | <u>4</u> |
| | UBL Total £ | NBP Total £ | Total £ |
| 2020 | | | |
| Amounts due on 1 January 2020 | 2 | 2 | 4 |
| Tax losses utilised during the year | 1,457 | - | 1,457 |
| Payable to preference shareholders | 1,459 | 2 | 1,461 |
| Amounts due on 31 December 2020 | <u>1,459</u> | <u>2</u> | <u>1,461</u> |

An estimated amount of £95k (2020: £Nil) relating to utilisation of tax losses will be payable in the form of preference share dividend in 2022, when the tax losses are actually utilised.

Any recovery from written-off loans that were transferred upon merger will also be paid as preference share dividend.

20. Provision for liabilities

| | Provision for Deferred Tax £ | Pension Liability £ | Provision for Compensated Absences £ | Total £ |
|-----------------------------|------------------------------------|---------------------------|---|------------------|
| 2021 | | | | |
| 1 January 2021 | 2,927,132 | 780,000 | 214,029 | 3,921,161 |
| Movements during the period | 714,352 | (606,000) | 255,000 | 363,352 |
| Utilised during the period | - | - | (214,029) | (214,029) |
| Adjustments | 1,149,941 | - | - | 1,149,941 |
| 31 December 2021 | <u>4,791,425</u> | <u>174,000</u> | <u>255,000</u> | <u>5,220,425</u> |

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20. Provision for liabilities (continued)

| 2020 | Provision for Deferred tax £ | Pension Liability £ | Provision for Compensated Absences £ | Total £ |
|----------------------------|------------------------------------|---------------------------|---|------------------|
| 1 January 2020 | 2,777,683 | 177,000 | 52,260 | 3,006,943 |
| Movements during the year | 46,131 | 603,000 | 214,029 | 863,160 |
| Utilised during the period | (183,161) | - | (52,260) | (235,421) |
| Adjustments | 286,479 | - | - | 286,479 |
| 31 December 2020 | <u>2,927,132</u> | <u>780,000</u> | <u>214,029</u> | <u>3,921,161</u> |

The deferred tax provided is the amount expected to be payable in future periods in accordance with the current tax legislation and it is in respect of revaluation and fair value movement of tangible fixed assets and investment properties, respectively. The reversal of any of this amount will only occur when some of the assets are sold. Deferred tax liabilities have been calculated at 25% (2020:19%) of the timing difference. The rate change from 19% to 25% increased deferred tax liability by £1,149,941.

Provision for compensated absences represent holiday balances accrued as a result of services rendered in the current period and which employees are entitled to carry forward. The Company's stipulated rule states that the carry forward holiday balances must ordinarily be utilised by 31 March the following year and by this date this provision will be reversed. The provision is measured at salary cost payable for period of absence.

21. Called up share capital

| | 2021 Shares | 2020 Shares | 2021 £ | 2020 £ |
|---|-------------------|-------------------|-------------------|-------------------|
| (Issued, allotted and fully paid) Ordinary shares of £1 each | <u>45,000,000</u> | <u>45,000,000</u> | <u>45,000,000</u> | <u>45,000,000</u> |

There is a single class of ordinary shares. There are no restrictions on the distribution of dividends and the repayment of capital.

22. Contingent liabilities

The Company had £100,000 (2020: £100,000) contingent liabilities arising from guarantees issued. The Company in the normal course of business issues guarantees on behalf of its customers for non-performance or non-delivery of goods and services.

23. Commitments

Unutilised overdraft commitments

| | 2021 £ | 2020 £ |
|----------------------------------|----------------|----------------|
| Unutilised overdraft commitments | <u>331,575</u> | <u>240,247</u> |

This represents overdraft facilities that have been provided to the Company's customers but are not yet drawn.

United National Bank Limited
Notes to the financial statements
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23. Commitments (continued)

Loan commitments

| | 2021 £ | 2020 £ |
|------------------|-------------------|-------------------|
| Loan commitments | <u>44,611,900</u> | <u>25,057,500</u> |

The loan commitments are amounts where the Company has approved credit and signed facility letters have been sent to the customers for signature or having been signed but the funds have not yet been drawn.

The Company had the following future minimum lease payments under non-cancellable operating leases for each of the time bands below. These are in respect to the Company standard lease agreements for the lease of the property in Manchester with remaining term of 8 years.

| | 2021 £ | 2020 £ |
|---------------------------------|----------------|----------------|
| Within one year | 36,000 | 36,000 |
| Between one year and five years | 144,000 | 153,000 |
| Later than five years | <u>109,400</u> | <u>136,400</u> |
| | <u>289,400</u> | <u>325,400</u> |

The Company had the following future minimum finance lease payments:

| | | |
|---------------------------------|----------------|----------------|
| Within one year | 26,976 | 25,463 |
| Between one year and five years | <u>25,494</u> | <u>50,957</u> |
| Total gross payments | 52,470 | 76,420 |
| Less: Finance charges | <u>(1,303)</u> | <u>(3,374)</u> |
| *Carrying amount of liability | <u>51,167</u> | <u>73,046</u> |

*The carrying amount of the finance lease reflected in the balance sheet (see note 19) includes accrued interest charges of £1,513 (2020: £Nil) totalling £51,167 (2020: £73,046).

Certain items of office equipment (franking machines and photocopiers) are held under finance lease arrangements. The finance lease liabilities are secured by the assets held under finance lease (see notes 15 & 19 respectively). The lease arrangements include fixed lease payments and a purchase option at the end of the lease term. The lease term remaining are both 1 year for the photocopiers and franking machines.

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24. Financial instruments and risk management

Financial risk instruments and risk management

The Company finances its operations by a mixture of shareholders' funds, customer deposits and inter-bank deposits. The deposits raised may be in a range of currencies at floating or fixed rates of interest. The Company's lending is usually in sterling, euros or US dollars and may be either floating or fixed rate. The Company uses forward foreign exchange contracts to hedge foreign exchange exposures resulting from customer facilitation. All forward foreign exchange contracts for customers are matched with corresponding contracts with banks.

The main risks arising from the Company's financial instruments are:

1. credit risk
2. liquidity risk
3. interest rate risk
4. foreign currency risk
5. regulatory risk
6. market price risk

The Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework.

The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions, products and services offered. The Company, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment, in which employees understand their roles and obligations.

The Board has established a Risk and Compliance Committee to monitor compliance with the Company's risk management policies and procedures, and for reviewing the adequacy of the risk management framework in relation to the risks faced by the Company. The Audit Committee is assisted in these functions by Internal Audit. Internal Audit undertakes both regular and ad hoc reviews of risk management controls and procedures, the results of which are reported to the Board Audit Committee.

The Company has also a Chief Risk Officer who reports with a dotted line to the Board. The Chief Risk Officer is responsible for overseeing all aspects of risk management policy within the Company including its implementation and effectiveness.

The Company holds and issues financial instruments for three main purposes:

- (a) to earn an interest margin or a fee;
- (b) to finance its operations; and
- (c) to manage the interest rate and currency risks arising from its operations and from its sources of finance.

Fair value

The fair value of a financial instrument is the amount for which an asset can be exchanged, or a liability settled, in an arm's length transaction between knowledgeable willing parties. Wherever possible, fair value is determined by reference to a quoted market price for that instrument. In the absence of readily ascertainable market values, fair values are determined based on the best information available e.g. by reference to similar assets, similar maturities or other analytical techniques.

The carrying amounts of the bank's assets and liabilities are considered to equate to the fair values of those assets and liabilities.

Financial assets and liabilities not carried at fair value

Loans and advances to banks and customers are both short and long term in nature. In regards to long term loans and advances to banks and customers, there are considered to be no material factors in terms of impairment, credit or market risk, which would indicate that the carrying value differs from the fair value.

Deposits from banks and customers are both short term and long term in nature. In regards to long-term deposits there are no material factors, which indicate that the carrying value differs from the fair value.

The Company also holds preference shares and the fair value of these instruments can be approximated to the realisation of future tax losses, which is £95k (2020: £Nil).

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24. Financial instruments and risk management (continued)

Financial assets and liabilities that are carried at fair value

The Company holds available for sale securities ('AFS') and derivatives, which are carried on a fair value basis at level 1 and level 2, respectively.

Set out below are the Company's financial instruments that are carried at fair value as well as those that are not carried at fair value:

| 2021 | AFS £ | Fair Value through Profit or Loss £ | Assets & Liabilities at amortised cost £ | Total £ |
|--------------------------------------|--------------------|--|--|--------------------|
| Financial assets | | | | |
| Cash and balances with central banks | - | - | 33,695,043 | 33,695,043 |
| Loans and advances to banks | - | - | 2,253,488 | 2,253,488 |
| Loans and advances to customers | - | - | 505,967,194 | 505,967,194 |
| Debt securities | 92,219,766 | - | - | 92,219,766 |
| Derivatives at fair value | - | 414,198 | - | 414,198 |
| Other assets | - | - | 1,227,137 | 1,227,137 |
| | <u>92,219,766</u> | <u>414,198</u> | <u>543,142,862</u> | <u>635,776,826</u> |
| Financial liabilities | | | | |
| Deposits by banks | - | - | 41,317,578 | 41,317,578 |
| Customer accounts | - | - | 534,268,186 | 534,268,186 |
| Derivatives at fair value | - | 1,699,142 | - | 1,699,142 |
| Other liabilities | - | - | 3,614,785 | 3,614,785 |
| | <u>-</u> | <u>1,699,142</u> | <u>579,200,549</u> | <u>580,899,691</u> |
| 2020 | | | | |
| | AFS £ | Fair Value through Profit or Loss £ | Assets & Liabilities at amortised cost £ | Total £ |
| Financial assets | | | | |
| Cash and balances with central banks | - | - | 51,425,237 | 51,425,237 |
| Loans and advances to banks | - | - | 570,000 | 570,000 |
| Loans and advances to customers | - | - | 371,849,345 | 371,849,345 |
| Debt securities | 148,064,178 | - | - | 148,064,178 |
| Derivatives at fair value | - | 2,819,986 | - | 2,819,986 |
| Other assets | - | - | 2,382,481 | 2,382,481 |
| | <u>148,064,178</u> | <u>2,819,986</u> | <u>426,227,063</u> | <u>577,111,227</u> |
| Financial liabilities | | | | |
| Deposits by banks | - | - | 14,763,891 | 14,763,891 |
| Customer accounts | - | - | 505,856,479 | 505,856,479 |
| Derivatives at fair value | - | 267,337 | - | 267,337 |
| Other liabilities | - | - | 2,752,246 | 2,752,246 |
| | <u>-</u> | <u>267,337</u> | <u>523,372,616</u> | <u>523,639,953</u> |

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24. Financial instruments and risk management (continued)

| | 2021 £ | 2020 £ |
|---|-------------------|-------------------|
| Interest Income | | |
| Available for sale | 1,636,909 | 3,137,323 |
| Loans and receivables | 19,545,384 | 15,202,714 |
| | <u>21,182,293</u> | <u>18,340,037</u> |
| Interest Expense | | |
| Derivative financial instruments | 593,663 | 1,062,718 |
| Customer and bank deposits (includes preference share dividend) | 7,054,478 | 7,705,669 |
| | <u>7,648,141</u> | <u>8,768,387</u> |

A total of £Nil relating to interest income on impaired debt securities and £772,030 relating to interest income on impaired loans and receivables have been recognised in the year (2020: £205,031 and £260,775 respectively).

The fair value of derivatives held for non-trading purposes is determined by market prices, or, where market prices are not available, by applying current market information to pricing or valuation models.

As well as using derivatives to hedge foreign exchange exposure, the Company takes exchange rate contract orders from customers and will cover these by entering into similar positions with third parties.

Fair value measurement

The objective of valuation techniques is to arrive at a fair value measurement that reflects the price that would be received to sell the asset or paid to transfer the liability in an orderly transaction between market participants at the measurement date.

The Company categorises financial instruments carried on the balance sheet at fair value using a three level hierarchy as follows.

a) Level 1: The unadjusted quoted price in an active market for identical assets or liabilities that the entity can access at the measurement date.

All investment securities held by the Company at 31 December 2021 are rated except for one security. Prices used for fair value calculations are obtained from Bloomberg.

b) Level 2: Inputs other than quoted prices included within Level 1 that are observable (i.e. developed using market data) for the asset or liability, either directly or indirectly.

The Company has forward derivative contracts, which are OTC derivatives and are not traded, therefore, cannot be measured using category Level 1 input. Observable currency prices obtained from Bloomberg have been used to determine the fair value of derivatives. Availability of observable market prices reduces the need for management judgement and estimation and also reduces the uncertainty associated with determining fair values.

c) Level 3: Inputs are unobservable (i.e. for which market data is unavailable) for the asset or liability.

The Company uses the discounted cash flow model for determining the fair value of financial instruments where the fair value cannot be reasonably determined. During the year, there was £Nil (2020: £Nil) exposure of this nature. The underlying assumptions normally used in calculating the appropriate carrying amount includes: credit risk of the counterparty, the coupon rate and maturity date for the new instrument to be issued, the time to completion of any restructure, the sovereign risk of the issuing country, the liquidity risk premium, the business model, and finally an adjustment to reflect execution risk.

The tables overleaf show a hierarchy that reflects the significance of observable market inputs for financial instruments measured at fair value:

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24. Financial instruments and risk management (continued)

| 2021 | Level 1 £ | Level 2 £ | Level 3 £ | Total £ |
|--------------------------------|--------------------|------------------|--------------|--------------------|
| Financial assets | | | | |
| Available for sale investments | 92,219,766 | - | - | 92,219,766 |
| Derivatives at fair value | - | 414,198 | - | 414,198 |
| | <u>92,219,766</u> | <u>414,198</u> | <u>-</u> | <u>92,633,964</u> |
| Financial liabilities | | | | |
| Derivatives at fair value | - | 1,699,142 | - | 1,699,142 |
| | <u>-</u> | <u>1,699,142</u> | <u>-</u> | <u>1,699,142</u> |
| 2020 | | | | |
| | Level 1 £ | Level 2 £ | Level 3 £ | Total £ |
| Financial assets | | | | |
| Available for sale investments | 148,064,178 | - | - | 148,064,178 |
| Derivatives at fair value | - | 2,819,986 | - | 2,819,986 |
| | <u>148,064,178</u> | <u>2,819,986</u> | <u>-</u> | <u>150,884,164</u> |
| Financial liabilities | | | | |
| Derivatives at fair value | - | 267,337 | - | 267,337 |
| | <u>-</u> | <u>267,337</u> | <u>-</u> | <u>267,337</u> |

Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations. For the Company, this arises principally from the Company's loans and advances to customers, other banks and the investment portfolio. However, the most significant credit risk on the investment portfolio is reflected in the fair value of the debt securities held. For risk management reporting purposes, the Company considers and consolidates all elements of credit risk exposure (such as individual obligor default risk, sector and country concentration risk).

The Board of Directors has delegated responsibility for the management of credit risk to its Board Risk and Compliance Committee. Their main duties include the approval of credits and credit provisions, the approval of credit policy and subsequent amendments, and the delegation of credit approval and provisioning limits to the Credit Committee.

The Credit Committee is responsible for the implementation of credit policies and for the approval of routine credit facilities within its credit approval and provisioning limits, as delegated by the Board Risk and Compliance Committee.

The Business Committee is responsible for performing the first level screening of any proposed new investments, ongoing monitoring of the performance of the investment portfolio, and assessing the risks faced by the Company, through its holdings in the investment portfolio which should be within the overall credit risk limits as delegated by the Board Risk and Compliance Committee.

The Company's maximum exposure to credit risk, by class of financial instrument is shown in the table below:

| | 2021 Carrying Value £ | 2021 Maximum Exposure £ | 2020 Carrying Value £ | 2020 Maximum Exposure £ |
|---------------------------------|-----------------------------|----------------------------------|-----------------------------|----------------------------------|
| Cash and balances with banks | 33,695,043 | 33,695,043 | 51,425,237 | 51,425,237 |
| Loans and advances to banks | 2,253,488 | 2,253,488 | 570,000 | 570,000 |
| Loans and advances to customers | | | | |
| -Loans and receivables | 505,967,194 | 505,967,194 | 371,849,345 | 371,849,345 |
| Debt securities | | | | |
| - Available for sale | 92,219,766 | 92,219,766 | 148,064,178 | 148,064,178 |
| Commitments | - | 44,611,900 | - | 25,297,747 |
| | <u>634,135,491</u> | <u>678,747,391</u> | <u>571,908,760</u> | <u>597,206,507</u> |

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24. Financial instruments and risk management (continued)

The table below shows the breakdown of the Company's debt securities and loan advances portfolio, categorised by the degree of risk of financial loss:

| | Debt securities 2021 £ | Debt securities 2020 £ | *Loans & advances 2021 £ | *Loans & advances 2020 £ |
|--------------------------------------|------------------------------|------------------------------|--------------------------------|--------------------------------|
| Carrying amount | 92,219,766 | 148,064,178 | 508,220,683 | 372,419,345 |
| Individually impaired | | | | |
| Grade 12: Doubtful | - | 4,786,826 | 11,780,145 | 6,380,527 |
| Grade 14: Loss | - | - | 893,502 | 1,095,305 |
| Impairment allowance (specific) | - | (2,252,477) | (1,080,552) | (1,287,820) |
| Carrying amount | - | 2,534,349 | 11,593,095 | 6,188,012 |
| Past due but not impaired | | | | |
| Grade 3-11 | | | | |
| - Up to 30 days | - | - | 1,746,230 | 6,944,135 |
| - 31 – 60 days | - | - | 13,141,465 | - |
| - 61 – 90 days | - | - | 343,655 | - |
| - 91 – 120 days | - | - | - | 92,690 |
| Carrying amount | - | - | 15,231,350 | 7,036,825 |
| Neither past due nor impaired | | | | |
| Grade 1-8: Low – fair risk | 88,037,672 | 138,643,182 | 481,808,122 | 314,473,777 |
| Grade 9,10,11: Watchlist | 4,182,094 | 6,886,647 | - | 44,913,143 |
| Carrying amount | 92,219,766 | 145,529,829 | 481,808,122 | 359,386,920 |
| Impairment allowance | | | | |
| Collective provision | - | - | (411,884) | (192,412) |

*Loan advance portfolio includes loans and advances to banks and to customers.

All other assets of the Company are neither past due or impaired (2020: Same)

The ratings for debt securities are set out in the table below:

| | 2021 £ | 2020 £ |
|--------------------------|------------|-------------|
| Fitch ratings | | |
| AAA | 64,978,226 | 84,157,190 |
| AA | - | 30,150,762 |
| AA- | 9,999,900 | - |
| BB- | - | 1,838,865 |
| B+ | - | 887,462 |
| B- | 11,609,142 | 26,368,838 |
| CCC+ | 4,182,094 | 2,126,712 |
| *Restricted Default (RD) | - | 2,534,349 |
| Non Rated (NR) | 1,450,404 | - |
| | 92,219,766 | 148,064,178 |

*A sovereign debt security exposure, which was classified as an impaired asset in 2020 was disposed of during the year.

The loans and advances portfolio is predominantly unrated.

24. Financial instruments and risk management (continued)

Impaired loans

Impaired loans are loans for which the Company determines that it is probable that it will be unable to collect all principal and interest due according to the contractual terms of the loan agreement.

Past due but not impaired

Loans where contractual interest or principal payments are past due but the Company believes that impairment is not appropriate based on the level of security/ collateral available and/ or the stage of collection of amounts owed to the Company.

Allowances of impairment

The Company establishes an allowance for impairment losses that represents its estimate of incurred losses in its loan portfolio. The components are a specific loss provision that relates to individual exposures and represents the amount remaining after deducting the expected discounted cash flows from the outstanding principal and accrued interest at the balance sheet date and a collective impairment provision which is made for loan losses that have been incurred but have not been separately identified at the balance sheet date.

Forbearance Policy

The Company periodically assesses whether there is objective evidence that a financial asset or portfolio of financial assets is impaired. In conducting this assessment, management takes account of any forbearance arrangements it has with its customers. The Company has a detailed forbearance policy and as part of the arrears management process, the Company will consider providing a forbearance facility to the borrower after considering each case and analysing it based on its own merits and the specific circumstances of the borrower. The primary aim of providing a forbearance facility to a borrower is to enable the complete recovery of the debt through the full repayment of arrears. Where the circumstances of the borrower means that this primary aim is not achievable, the secondary aim is to recover the customer into a 'sustainable terms' position on their debt.

In all cases the provision of forbearance aims to minimise the risk of the borrower ultimately defaulting on their debt and losing their security. As at 31 December 2021 all grade 9, 10 & 11 loans and advances had been considered for forbearance (2020: Same).

Write off policy

The Company writes off a loan balance (and any related allowances for impairment losses) when the Board Risk and Compliance Committee determines that the loans are uncollectible. This determination is reached after considering information such as the occurrence of significant changes in the borrower / issuer's financial position such that the borrower / issuer can no longer pay the obligation, or that proceeds from collateral will not be sufficient to pay back the entire exposure.

Collateral

The Company holds collateral against loans and advances to customers in the form of mortgage interests over property and liens over cash deposits. Collateral is not held over loans and advances to banks. During the year no collateral was possessed by the Company (2020: £Nil) (see note 16). The table below shows a breakdown of the credit exposure by collateral type:

| | 2021 £ | 2020 £ |
|--------------------------------------|--------------------|--------------------|
| Carrying amount | <u>508,220,683</u> | <u>372,419,345</u> |
| Individually impaired | | |
| Property | 9,483,178 | 3,694,445 |
| Unsecured | <u>2,109,916</u> | <u>2,493,567</u> |
| Carrying amount | <u>11,593,094</u> | <u>6,188,012</u> |
| Past due but not impaired | | |
| Property | <u>15,231,350</u> | <u>7,036,826</u> |
| Carrying amount | <u>15,231,350</u> | <u>7,036,826</u> |
| Neither past due nor impaired | | |
| Property | 424,405,763 | 299,896,618 |
| Unsecured | 57,402,360 | 59,490,301 |
| Carrying amount | <u>481,808,123</u> | <u>359,386,919</u> |
| Impairment allowance | | |
| Collective provision | <u>(411,884)</u> | <u>(192,412)</u> |

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24. Financial instruments and risk management (continued)

The average loan to value ratio for customer loans secured by property is 66% (2020: 64%); calculated by dividing the balance owed to the Company by the latest valuation held for the property. Property values are updated half yearly by applying changes in property prices to the original assessed value of the property. The Company considers this appropriate as the original assessed value is based on a comprehensive red book valuation by RICS registered surveyors, which takes into account the specific characteristics of the property such as type, quality and location.

The Company will seek to dispose of property and other assets obtained by taking possession of collateral and converting into cash as rapidly as the market for the individual asset permits.

Credit risk concentration

The Company monitors credit risk concentration against limits daily. The Company places significant emphasis on loans and advances portfolio due to the diversity of sectors and location the portfolio is exposed to. The table below summarises the sector and location concentration risk for the Company's loans and advances portfolio at the year-end.

| | *Loans and advances 2021 £ | *Loans and advances 2020 £ |
|--|-------------------------------------|-------------------------------------|
| Central and local government | 3,927,248 | 5,898,957 |
| Food, beverage, tobacco | 28,323,577 | 22,991,848 |
| Textiles, leather, clothes | 3,464,258 | 3,463,713 |
| Other manufacturing | 1,004 | 895 |
| Retail | 1,248,741 | 1,258,400 |
| Transport, storage, communication | 12,802,191 | 17,651,269 |
| Real estate - buy, sell, develop and letting | 323,408,539 | 192,466,632 |
| Financial | 10,975,903 | 11,221,870 |
| Others | 31,179,856 | 29,301,993 |
| Individuals | 92,889,366 | 88,163,768 |
| Total | <u>508,220,683</u> | <u>372,419,345</u> |
| Concentration by location | | |
| Great Britain | 431,252,131 | 291,543,747 |
| Europe | 11,038,149 | 12,468,728 |
| South Asia | 62,802,223 | 61,494,504 |
| Rest of world | 3,128,180 | 6,912,366 |
| Total | <u>508,220,683</u> | <u>372,419,345</u> |

*Loan advance portfolio includes loans and advances to banks and to customers.

Investment Securities

Investment securities held by the Company at 31 December 2021 were all rated except for one counterparty (2020: all rated).

Below is a reconciliation of the opening and closing balance of securities held as well as the sector concentration analysis:

| | 2021 £ | 2020 £ |
|---------------------------|-------------------|--------------------|
| As at 1 January | 148,064,178 | 137,827,145 |
| Purchases | 291,404,230 | 721,861,906 |
| Sales/ maturities | (347,286,633) | (715,490,440) |
| Interest/ amortisation | 797,586 | 2,614,376 |
| Unrealised (losses) gains | (759,595) | 1,251,191 |
| Balance at 31 December | <u>92,219,766</u> | <u>148,064,178</u> |

A sovereign debt security exposure, which was classified as an impaired asset in 2020 was disposed of during the year.

24. Financial instruments and risk management (continued)

The movement in unrealised losses during the year were as follows:

| | 2021 £ | 2020 £ |
|--|---------------------------|---------------------------|
| As at 1 January | (3,102,990) | (4,354,181) |
| Movement in unrealised (losses) gains accounted for in the Statement of Comprehensive Income during the year, net of tax | <u>(759,595)</u> | <u>1,251,192</u> |
| Balance at 31 December | <u><u>(3,862,585)</u></u> | <u><u>(3,102,989)</u></u> |

The unrealised losses represent the cumulative unrealised change in fair value of financial assets classified as available for sale.

| | 2021 £ | 2020 £ |
|---|--------------------------|---------------------------|
| Analysis of sector concentration | | |
| Central government | 25,791,136 | 67,124,074 |
| Financial institutions | 54,297,596 | 62,870,405 |
| Corporates | <u>12,131,034</u> | <u>18,069,699</u> |
| Balance at 31 December | <u><u>92,219,766</u></u> | <u><u>148,064,178</u></u> |

Liquidity risk

Liquidity risk is the risk that a Company will encounter difficulty in meeting obligations from its financial liabilities. The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

The Company policy is to monitor the liquidity position daily, with regular liquidity stress testing conducted under a variety of scenarios covering both normal and more severe market conditions. The Company's Treasury Department is responsible for maintaining sufficient liquidity to meet the Company's obligations and to meet the specific liquidity requirements of the UK supervisory authorities.

In the unlikely event of a liquidity crisis the policy is to immediately sell the Company's liquid assets, or if more expedient, seek additional funds from the shareholders or borrow in the market to alleviate the shortfall.

The tables overleaf shows the undiscounted cash flows on the Company's financial assets and liabilities and unrecognised loan commitments on the basis of their earliest possible contractual maturity. The Company's expected cash flows on these instruments vary significantly from this analysis. For example, demand deposits from customers are expected to maintain a stable or increasing balance, and unrecognised loan commitments are not all expected to be drawn down immediately.

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24. Financial instruments and risk management (continued)

| Residual contractual maturities of financial instruments as at 31 December 2021 | Less than 1 month £ | More than one month but less than three months £ | More than three months but less than one year £ | More than one year but less than five years £ | More than five years £ | Total £ | Carrying amount £ |
|---|------------------------|---|--|--|---------------------------|--------------------|----------------------|
| Non-derivative assets | | | | | | | |
| Cash and balances with banks | 33,695,043 | - | - | - | - | 33,695,043 | 33,695,043 |
| Loan and advances to banks | 2,253,488 | - | - | - | - | 2,253,488 | 2,253,488 |
| Loans and advances to customers | 23,498,912 | 17,228,145 | 37,205,463 | 457,286,093 | 42,605,326 | 577,823,939 | 505,967,194 |
| Debt securities | 5,118,140 | 10,210,193 | 9,681,274 | 53,409,220 | 18,056,970 | 96,475,797 | 92,219,766 |
| | <u>64,565,583</u> | <u>27,438,338</u> | <u>46,886,737</u> | <u>510,695,313</u> | <u>60,662,296</u> | <u>710,248,267</u> | <u>634,135,491</u> |
| Non-derivative liabilities | | | | | | | |
| Deposits by banks | 11,185,867 | 13,262,386 | 3,612,562 | 13,794,318 | - | 41,855,133 | 41,317,578 |
| Customer accounts | 97,022,297 | 36,045,740 | 81,372,941 | 330,819,480 | 1,926,248 | 547,186,706 | 534,268,186 |
| Liabilities against assets subject to finance lease | 51,167 | - | - | - | - | 51,167 | 51,167 |
| | <u>108,259,331</u> | <u>49,308,126</u> | <u>84,985,503</u> | <u>344,613,798</u> | <u>1,926,248</u> | <u>589,093,006</u> | <u>575,636,931</u> |
| Derivative contracts | | | | | | | |
| Forward foreign exchange contracts inflow | (36,861) | (377,338) | - | - | - | (414,199) | (414,199) |
| Forward foreign exchange contracts outflow | 985,927 | 624,661 | 88,554 | - | - | 1,699,142 | 1,699,142 |
| | <u>949,066</u> | <u>247,323</u> | <u>88,554</u> | <u>-</u> | <u>-</u> | <u>1,284,943</u> | <u>1,284,944</u> |
| Loan commitments | 6,365,500 | 12,748,800 | 25,497,600 | - | - | 44,611,900 | - |
| | <u>115,573,897</u> | <u>62,304,249</u> | <u>110,571,657</u> | <u>344,613,798</u> | <u>1,926,248</u> | <u>634,989,849</u> | <u>576,921,875</u> |
| Net position | <u>(51,008,314)</u> | <u>(34,865,911)</u> | <u>(63,684,920)</u> | <u>166,081,516</u> | <u>58,736,048</u> | <u>75,258,418</u> | <u>-</u> |
| Cumulative gap | <u>(51,008,314)</u> | <u>(85,874,225)</u> | <u>(149,559,145)</u> | <u>16,522,370</u> | <u>75,258,418</u> | <u>-</u> | <u>-</u> |

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24. Financial instruments and risk management (continued)

| Residual contractual maturities of financial instruments as at 31 December 2020 | Less than 1 month £ | More than one month but less than three months £ | More than three months but less than one year £ | More than one year but less than five years £ | More than five years £ | Total £ | Carrying amount £ |
|--|--------------------------------|---|--|--|-----------------------------------|--------------------|------------------------------|
| Non-derivative assets | | | | | | | |
| Cash and balances with banks | 44,083,201 | 7,338,114 | 3,922 | - | - | 51,425,237 | 51,425,237 |
| Loans and advances to banks | 570,000 | - | - | - | - | 570,000 | 570,000 |
| Loan and advances to customers | 11,659,229 | 24,844,489 | 40,120,609 | 307,029,783 | 45,660,934 | 429,315,044 | 371,849,345 |
| Debt securities | 30,222,239 | 18,776,274 | 16,592,900 | 81,712,244 | 6,955,757 | 154,259,414 | 148,064,178 |
| | <u>86,534,669</u> | <u>50,958,877</u> | <u>56,717,431</u> | <u>388,742,027</u> | <u>52,616,691</u> | <u>635,569,695</u> | <u>571,908,760</u> |
| Non-derivative liabilities | | | | | | | |
| Deposits by banks | 9,867,014 | 4,904,577 | - | - | - | 14,771,591 | 14,763,891 |
| Customer accounts | 102,459,342 | 58,905,400 | 72,102,189 | 284,922,630 | 1,877,521 | 520,267,082 | 505,856,479 |
| Liabilities against assets subject to finance lease | 73,046 | - | - | - | - | 73,046 | 73,046 |
| | <u>112,399,402</u> | <u>63,809,977</u> | <u>72,102,189</u> | <u>284,922,630</u> | <u>1,877,521</u> | <u>535,111,719</u> | <u>520,693,416</u> |
| Derivative contracts | | | | | | | |
| Forward foreign exchange contracts inflow | (1,439,049) | (863,317) | (517,620) | - | - | (2,819,986) | (2,819,986) |
| Forward foreign exchange contracts outflow | 29,150 | 205,450 | 32,737 | - | - | 267,337 | 267,337 |
| | <u>(1,409,899)</u> | <u>(657,867)</u> | <u>(484,883)</u> | <u>-</u> | <u>-</u> | <u>(2,552,649)</u> | <u>(2,552,649)</u> |
| Loan commitments | 6,536,000 | 2,471,000 | 16,050,500 | - | - | 25,057,500 | - |
| | <u>117,525,503</u> | <u>65,623,110</u> | <u>87,667,806</u> | <u>284,922,630</u> | <u>1,877,521</u> | <u>557,616,570</u> | <u>518,140,767</u> |
| Net position | <u>(30,990,834)</u> | <u>(14,664,233)</u> | <u>(30,950,375)</u> | <u>103,819,397</u> | <u>50,739,170</u> | <u>77,953,125</u> | <u>-</u> |
| Cumulative gap | <u>(30,990,834)</u> | <u>(45,655,067)</u> | <u>(76,605,442)</u> | <u>27,213,955</u> | <u>77,953,125</u> | <u>-</u> | <u>-</u> |

Interest rate risk

Interest rate risk is the risk that changes in interest rates will affect the Company's income or the value of its holdings of financial instruments. The objective of interest rate risk management is to manage and control interest rate risk exposure within acceptable parameters while optimising the return on risk.

Interest rate risk originating from banking activities arises partly from the employment of non-interest bearing liabilities such as shareholders' funds and customer current accounts, but also from the gaps that arise from the normal course of business.

The policy of the Company is to price all placements / exposures at floating rates or at fixed rates for fixed periods on appropriate rollover dates that allow for matching in the market.

The tables overleaf summarise the re-pricing mismatches on the Company's assets and liabilities as at 31 December 2021 and 31 December 2020. Items are allocated to time bands by reference to the earlier of the next contracted interest rate re-pricing date and the maturity date.

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24. Financial instruments and risk management (continued)

| As at 31 December 2021 | Not more than three months £ | More than three months but not more than six months £ | More than six months but not more than one year £ | More than one year but not more than five years £ | More than five years £ | Non-interest bearing £ | Total £ |
|---------------------------------|---------------------------------|--|--|--|---------------------------|---------------------------|--------------------|
| Assets | | | | | | | |
| Cash and balances with banks | 33,276,106 | - | - | - | - | 418,937 | 33,695,043 |
| Loans and advances to bank | 2,253,488 | - | - | - | - | - | 2,253,488 |
| Loans and advances to customers | 82,927,189 | 50,336,981 | 41,487 | 374,090,962 | - | (1,429,425) | 505,967,194 |
| Debt securities | 15,003,100 | 1,495,480 | 3,974,876 | 52,468,508 | 19,277,802 | - | 92,219,766 |
| Intangible assets | - | - | - | - | - | 538,802 | 538,802 |
| Investment property | - | - | - | - | - | 9,446,895 | 9,446,895 |
| Tangible fixed assets | - | - | - | - | - | 21,854,142 | 21,854,142 |
| Derivatives at fair value | 457,388 | (61,432) | 18,242 | - | - | - | 414,198 |
| Other assets | - | - | - | - | - | 1,503,458 | 1,503,458 |
| Prepayments and accrued income | - | - | - | - | - | 827,884 | 827,884 |
| Total Assets | 133,917,271 | 51,771,029 | 4,034,605 | 426,559,470 | 19,277,802 | 33,160,693 | 668,720,870 |
| Liabilities | | | | | | | |
| Deposit by banks | 24,376,681 | 3,505,513 | - | 13,435,384 | - | - | 41,317,578 |
| Customer accounts | 74,421,611 | 22,525,943 | 55,161,518 | 323,090,542 | 1,863,318 | 57,205,254 | 534,268,186 |
| Derivatives at fair value | 1,637,710 | 61,432 | - | - | - | - | 1,699,142 |
| Other liabilities | - | - | - | - | - | 9,009,581 | 9,009,581 |
| Accruals and deferred income | - | - | - | - | - | 2,170,663 | 2,170,663 |
| Pension fund liability | - | - | - | - | - | 174,000 | 174,000 |
| Shareholders' funds | - | - | - | - | - | 80,081,720 | 80,081,720 |
| Total Liabilities | 100,436,002 | 26,092,888 | 55,161,518 | 336,525,926 | 1,863,318 | 148,641,218 | 668,720,870 |
| Interest rate sensitivity gap | 33,481,269 | 25,678,141 | (51,126,913) | 90,033,544 | 17,414,484 | (115,480,525) | - |
| Cumulative sensitivity gap | 33,481,269 | 59,159,410 | 8,032,497 | 98,066,041 | 115,480,525 | - | - |

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24. Financial instruments and risk management (continued)

| As at 31 December 2020 | Not more than three months £ | More than three months but not more than six months £ | More than six months but not more than one year £ | More than one year but not more than five years £ | More than five years £ | Non-interest bearing £ | Total £ |
|---------------------------------|---------------------------------|--|--|--|---------------------------|---------------------------|--------------------|
| Assets | | | | | | | |
| Cash and balances with banks | 50,554,479 | - | - | - | - | 870,758 | 51,425,237 |
| Loans and advances to banks | 570,000 | - | - | - | - | - | 570,000 |
| Loans and advances to customers | 76,750,066 | 65,877,623 | 5,059,154 | 218,173,050 | - | 5,989,452 | 371,849,345 |
| Debt securities | 114,125,654 | - | 15,095,282 | 9,429,719 | 9,574,212 | (160,689) | 148,064,178 |
| Intangible assets | - | - | - | - | - | 638,479 | 638,479 |
| Investment property | - | - | - | - | - | 8,239,267 | 8,239,267 |
| Tangible fixed assets | - | - | - | - | - | 19,453,579 | 19,453,579 |
| Derivatives at fair value | 1,709,669 | 549,316 | 561,001 | - | - | - | 2,819,986 |
| Other assets | - | - | - | - | - | 2,556,378 | 2,556,378 |
| Prepayments and accrued income | - | - | - | - | - | 546,073 | 546,073 |
| Total Assets | 243,709,868 | 66,426,939 | 20,715,437 | 227,602,769 | 9,574,212 | 38,133,297 | 606,162,522 |
| Liabilities | | | | | | | |
| Deposits by banks | 14,763,891 | - | - | - | - | - | 14,763,891 |
| Customer accounts | 91,826,336 | 44,828,532 | 23,533,581 | 275,991,841 | 1,801,844 | 67,874,346 | 505,856,480 |
| Derivatives at fair value | 835,991 | (549,316) | (19,338) | - | - | - | 267,337 |
| Other liabilities | - | - | - | - | - | 6,069,790 | 6,069,790 |
| Accruals and deferred income | - | - | - | - | - | 2,312,541 | 2,312,541 |
| Pension fund liability | - | - | - | - | - | 780,000 | 780,000 |
| Shareholders' funds | - | - | - | - | - | 76,112,483 | 76,112,483 |
| Total Liabilities | 107,426,218 | 44,279,216 | 23,514,243 | 275,991,841 | 1,801,844 | 153,149,160 | 606,162,522 |
| Interest rate sensitivity gap | 136,283,650 | 22,147,723 | (2,798,806) | (48,389,072) | 7,772,368 | (115,015,863) | - |
| Cumulative sensitivity gap | 136,283,650 | 158,431,373 | 155,632,567 | 107,243,495 | 115,015,863 | - | - |

The table below shows the weighted average interest rates received and paid for each class of financial asset and financial liability exposed to interest rate risk.

| | 2021 | 2020 |
|---------------------------------|-------------|-------------|
| Financial assets | | |
| Balances with other banks | - | 0.22% |
| Loans and advances to customers | 4.25% | 4.54% |
| Debt securities | 1.56% | 2.01% |
| | 2021 | 2020 |
| Financial liabilities | | |
| Deposits by banks | 1.03% | 0.64% |
| Customer accounts | 1.35% | 1.68% |

The management of interest rate risk against interest rate gap limits is supplemented by monitoring the sensitivity of the Company's financial assets and liabilities to various interest rate scenarios. The table below shows the impact on annual income of a 100 basis point rise or fall in the base rate of the main currencies traded by the Company, and assumes a constant balance sheet position:

24. Financial instruments and risk management (continued)

| | 2021 100 basis points increase £ | 2021 100 basis points decrease £ | 2020 100 basis points increase £ | 2020 100 basis points decrease £ |
|-----|--|--|--|--|
| GBP | (3,561,796) | 3,802,221 | 125,332 | (80,453) |
| USD | (962,692) | 1,021,172 | (1,155,541) | 1,215,858 |
| EUR | (637) | 644 | (722) | 730 |

LIBOR replacement (IBOR Reforms)

The Bank has a LIBOR transition programme to manage the impact of the Bank of England's plan to discontinue the use of LIBOR as a reference rate after 2021. Work to decommission LIBOR has involved ceasing the issuance and purchase of new LIBOR lending/investment, developing and delivering alternative reference rate products, and implementing a back-book migration strategy based on consensual counterparty agreement where possible. A similar approach is being taken with the new initiation of hedging through IRS derivatives in the coming months. All new Floating Rate Notes (FRNs) added recently are linked to either SONIA or SOFR. New floating rate loans are being benchmarked with the spread on BOE base rate. As at 31 December 2021, the Company had assets amounting to £44.0m (2020:£44.5m) that are still using the LIBOR as a reference rate. Of the £44.0m, £9.4m has been repaid in 2022 and an exposure amounting to £4m is now using SONIA as a reference rate. In regards to the residual exposure, the Company is having ongoing discussions with the agent banks who are handling the transition process with the customers. The Company is on target to fully transition the residual exposures to alternative benchmark rates by the final deadline date of 30 June 2023.

Foreign exchange risk

Foreign exchange risk is the risk that changes in foreign currency rates will affect the Company's income or the value of its holdings of financial instruments. The objective of foreign currency risk management is to manage and control foreign currency risk exposure within acceptable parameters while optimising the return on risk.

Foreign exchange exposure arises from normal banking activities, primarily from the receipt of deposits and the placement of funds. Future open positions in any currency are managed by means of forward foreign exchange contracts. The Company may from time to time take open positions on its own account (proprietary trading) but these are closely monitored to ensure they remain within the overall foreign exchange policy set by the Board.

The Company does not currently deal, and has no plans to deal, in Foreign Exchange Futures, Foreign Exchange Options or Options on Foreign Exchange Futures.

Any foreign exchange forward swap transaction is either immediately covered or incorporated into the respective loan and deposit book (the banking book). The table set out in note 11 & 12 gives details of the notional principal amounts and fair values as at 31 December 2021 and 31 December 2020.

The Company has no significant structural currency exposures that are not covered by forward foreign exchange contracts. The tables shown overleaf give details of the Company's assets and liabilities as at 31 December 2021 and 31 December 2020, in sterling, based on the currencies in which they are denominated to identify the extent to which the foreign currency exposures of the Company are matched.

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24. Financial instruments and risk management (continued)

| As at 31 December 2021 | Sterling £ | US dollars £ | Euro £ | Other currencies £ | Total £ |
|--------------------------------------|-----------------------|-------------------------|-------------------|-----------------------------------|--------------------|
| Assets | | | | | |
| Cash and balances with banks | 12,406,482 | 18,285,942 | 1,045,095 | 1,957,524 | 33,695,043 |
| Loan and advances to banks | 650,000 | 1,603,488 | - | - | 2,253,488 |
| Loans and advances to customers | 452,363,812 | 34,117,248 | - | 19,486,135 | 505,967,195 |
| Debt securities | 48,970,044 | 43,249,722 | - | - | 92,219,766 |
| Derivatives at fair value | 414,199 | - | - | - | 414,199 |
| Intangible assets | 538,802 | - | - | - | 538,802 |
| Investment property | 9,446,895 | - | - | - | 9,446,895 |
| Tangible assets | 21,854,141 | - | - | - | 21,854,141 |
| Other assets | 1,503,458 | - | - | - | 1,503,458 |
| Prepayments and accrued income | 827,883 | - | - | - | 827,883 |
| Total assets | 548,975,716 | 97,256,400 | 1,045,095 | 21,443,659 | 668,720,870 |
| Liabilities | | | | | |
| Deposits by banks | 29,744,562 | 11,389,160 | 183,858 | - | 41,317,580 |
| Customer accounts | 497,069,355 | 36,031,639 | 1,140,788 | 26,404 | 534,268,186 |
| Derivatives at fair value | 1,699,142 | - | - | - | 1,699,142 |
| Other liabilities | 8,090,519 | 502,563 | 225,823 | 190,676 | 9,009,581 |
| Accruals and deferred income | 1,871,122 | - | - | 299,540 | 2,170,662 |
| Pension fund liability | 174,000 | - | - | - | 174,000 |
| Shareholders' funds | 84,083,556 | (4,002,977) | (827) | 1,967 | 80,081,720 |
| Total liabilities and capital | 622,732,256 | 43,920,385 | 1,549,642 | 518,587 | 668,720,870 |
| Net (liabilities)/assets | (73,756,540) | 53,336,015 | (504,547) | 20,925,072 | - |
| Net currency forwards | 73,088,385 | (53,221,417) | - | (21,072,612) | (1,205,644) |
| Net position | (68,668,155) | 114,598 | (504,547) | (147,540) | (1,205,644) |

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24. Financial instruments and risk management (continued)

| As at 31 December 2020 | Sterling £ | US dollars £ | Euro £ | Other currencies £ | Total £ |
|--------------------------------------|----------------------|---------------------|------------------|--------------------------|--------------------|
| Assets | | | | | |
| Cash and balances with banks | 37,793,392 | 11,911,813 | 1,267,033 | 452,999 | 51,425,237 |
| Loans and advances to banks | 570,000 | - | - | - | 570,000 |
| Loans and advances to customers | 314,600,199 | 41,888,262 | - | 15,360,884 | 371,849,345 |
| Debt securities | 79,147,645 | 68,916,533 | - | - | 148,064,178 |
| Derivatives at fair value | 2,819,986 | - | - | - | 2,819,986 |
| Intangible assets | 638,479 | - | - | - | 638,479 |
| Investment property | 8,239,267 | - | - | - | 8,239,267 |
| Tangible assets | 19,453,579 | - | - | - | 19,453,579 |
| Other assets | 2,556,378 | - | - | - | 2,556,378 |
| Prepayments and accrued income | 546,073 | - | - | - | 546,073 |
| Total assets | 466,364,998 | 122,716,608 | 1,267,033 | 15,813,883 | 606,162,522 |
| Liabilities | | | | | |
| Deposits by banks | 13,974,190 | 415,091 | 363,710 | 10,900 | 14,763,891 |
| Customer accounts | 466,341,290 | 38,211,432 | 1,291,665 | 12,092 | 505,856,479 |
| Derivatives at fair value | 267,337 | - | - | - | 267,337 |
| Other liabilities | 5,296,290 | 945,510 | (304,660) | 132,651 | 6,069,791 |
| Accruals and deferred income | 2,207,362 | - | - | 105,179 | 2,312,541 |
| Pension fund liability | 780,000 | - | - | - | 780,000 |
| Shareholders' funds | 81,434,571 | (5,504,234) | (971) | 183,117 | 76,112,483 |
| Total liabilities and capital | 570,301,040 | 34,067,799 | 1,349,744 | 443,939 | 606,162,522 |
| Net (liabilities)/assets | (103,936,042) | 88,648,809 | (82,711) | 15,369,944 | - |
| Net currency forwards | 109,275,371 | (91,518,409) | - | (15,093,517) | 2,663,445 |
| Net position | 5,339,329 | (2,869,600) | (82,711) | 276,427 | 2,663,445 |

The carrying amounts of derivative assets and liabilities represent fair values and have been included in the heading of the various currencies in which they occur. Foreign exchange risk on these instruments has been reflected through currency swaps. The notional principal (note 11 & 12) are amounts in respect of forward foreign exchange derivatives which are utilised for managing the foreign exchange risk position of the Company.

The sensitivity analysis table below shows the impact on the Company's profit and loss of possible changes in significant currency exposures based on historical volatility and relevant assumptions regarding near term future volatility.

| | 2021 10% increase £ | 2021 10% decrease £ | 2020 10% increase £ | 2020 10% decrease £ |
|-----|---------------------------|---------------------------|---------------------------|---------------------------|
| USD | 409,457 | (409,457) | 259,901 | (259,901) |
| EUR | (50,455) | 50,455 | (8,271) | 8,271 |

The sensitivity analysis table below shows the impact on the Company's other comprehensive income of possible changes in significant currency exposures based on historical volatility and relevant assumptions regarding near term future volatility.

| | 2021 10% increase £ | 2021 10% decrease £ | 2020 10% increase £ | 2020 10% decrease £ |
|-----|---------------------------|---------------------------|---------------------------|---------------------------|
| USD | (397,997) | 397,997 | (546,861) | 546,861 |
| EUR | 0 | 0 | 0 | 0 |

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24. Financial instruments and risk management (continued)

Market Price Risk

The sensitivity analysis table below shows the impact on the Company's other comprehensive income of possible changes in market prices of the Company AFS portfolio.

| | 2021 5% increase £ | 2021 5% decrease £ | 2020 5% increase £ | 2020 5% decrease £ |
|----------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| Other comprehensive income | 4,593,468 | (4,593,468) | 7,363,318 | (7,363,318) |

Capital management policy

The Company manages its capital through the Basel 3 framework which was enacted in the United Kingdom from 1 January 2014 via the fourth Capital Requirements Directive ('CRD 4') and the Capital Requirements Regulation ('CRR'). Further details of the Company's capital management policy can also be found in the Strategic Report and in the unaudited Pillar III disclosures.

25. Post –employment benefits

United National Bank Limited Pension and Life Assurance Scheme

As part of the Shareholders' Agreement ('the Agreement') signed on 9 November 2001 between the Company and the shareholders, United Bank Limited and National Bank of Pakistan, it was agreed that the Company may participate as an associated employer in the United Bank Limited Pension and Life Assurance Scheme ('the Scheme') with effect from completion of the transfer of the businesses (19 November 2001) ('the Completion Date'). The Scheme is classified as a defined benefit scheme providing benefits based on final pensionable salary.

Under the terms of the Agreement, the Company is responsible for the funding requirements of the active members whose employment transferred to the Company on the Completion Date and for any new members admitted to the Scheme after this date. United Bank Limited remains responsible for the funding of the deferred members as at the Completion Date.

The pension scheme assets are held in a separate trustee-administered fund to meet long-term pension liabilities to past and present employees. The trustees of the fund are required to act in the best interest of the fund's beneficiaries. The appointment of trustees to the fund is determined by the Scheme's trust documentation. At present the sole trustee of the Scheme is Pitmans Trustees Limited.

This Scheme is subject to risks in relation to changes in inflation, future salary increases and to changes in the value of investments and the returns derived from such investments. An investment strategy is in place which has been developed by the pension trustees in order to manage and mitigate such risks.

A comprehensive actuarial valuation of the scheme, using the projected unit credit method, was carried out as at 31 December 2021 by Premier Pensions Management, independent consulting actuaries.

| | 2021 £ | 2020 £ |
|---|-------------------------|-------------------------|
| The amounts recognised are as follows: | | |
| Present value of funded obligations | (6,678,000) | (7,332,000) |
| Fair value of plan assets | <u>6,504,000</u> | <u>6,552,000</u> |
| | <u>(174,000)</u> | <u>(780,000)</u> |
| Gross pension liability | <u><u>(174,000)</u></u> | <u><u>(780,000)</u></u> |

United National Bank Limited
Notes to the financial statements
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25. Post –employment benefits (continued)

| | 2021 £ | 2020 £ |
|--|------------------------|-----------------------|
| The amounts recognised in profit or loss is as follows: | | |
| Interest income | 87,000 | 124,000 |
| Interest expense | <u>(98,000)</u> | <u>(130,000)</u> |
| Net interest expense | <u><u>(11,000)</u></u> | <u><u>(6,000)</u></u> |
| | 2021 £ | 2020 £ |

The amounts recognised in other comprehensive income are as follows:

| | | |
|------------------------------|----------------|------------------|
| *Gain (loss) during the year | <u>617,000</u> | <u>(646,000)</u> |
|------------------------------|----------------|------------------|

*The gain is an actuarial gain of £617k (2020: -£646k). During the year the Company contributed £4k (2020: £49k) to the Defined Benefit Scheme. It is noted that the actuarial gain highlighted above takes into account the £4k contribution.

| | 2021 £ | 2020 £ |
|---|-------------------------|-------------------------|
| Changes in the present value of the defined benefit obligation are as follows: | | |
| As at 1 January | 7,332,000 | 6,451,000 |
| Interest expense | 98,000 | 130,000 |
| Remeasurement: actuarial (gains) losses from experience adjustments | - | 4,000 |
| Remeasurement: actuarial (gains) arising from changes in demographic assumptions | (584,000) | 135,000 |
| Remeasurement: the actuarial (gains) losses arising from changes in financial assumptions | (1,000) | 774,000 |
| Benefits paid | <u>(167,000)</u> | <u>(162,000)</u> |
| Balance at 31 December | <u><u>6,678,000</u></u> | <u><u>7,332,000</u></u> |
| | 2021 £ | 2020 £ |

Changes in the fair value of plan assets are as follows:

| | | |
|---|-------------------------|-------------------------|
| As at 1 January | 6,552,000 | 6,274,000 |
| Interest income | 87,000 | 124,000 |
| Remeasurement: the actuarial gains (losses) arising from experience adjustments | 254,000 | (118,000) |
| Remeasurement: the actuarial gains arising from changes in demographic assumptions | - | 67,000 |
| Remeasurement: the actuarial (losses) gains arising from changes in financial assumptions | (226,000) | 318,000 |
| Employer contribution | 4,000 | 49,000 |
| Benefits paid | <u>(167,000)</u> | <u>(162,000)</u> |
| Balance at 31 December | <u><u>6,504,000</u></u> | <u><u>6,552,000</u></u> |
| | 2021 | 2020 |

The major categories of plan assets as a percentage of total plan assets are as follows:

| | | |
|----------------------------|--------|--------|
| Insurance policies | 55.01% | 57.83% |
| Guaranteed Annuities Rates | 1.11% | 7.81% |
| Annuities | 43.57% | 34.36% |
| Cash | 0.31% | - |

United National Bank Limited
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25. Post –employment benefits (continued)

| | 2021 £ | 2020 £ |
|--|------------------|------------------|
| The fair values of plan assets were as follows: | | |
| Insurance policies | 3,578,000 | 3,789,000 |
| Guaranteed Annuity Rates | 72,000 | 512,000 |
| Annuities | 2,834,000 | 2,251,000 |
| Cash | 20,000 | - |
| | <u>6,504,000</u> | <u>6,552,000</u> |

The liabilities and assets of the Scheme noted in the tables above relate to those employees for whom the Company has a funding liability.

The asset value supplied by the insurance company for 2021 is on an ongoing basis. If the policy had been surrendered at 31 December 2021, the surrender value would have been £3,578,000 (2020: £3,789,000). It is not the Company's intention to surrender the policy. Principal assumptions are set out below:

The pension plan has not invested in any of the Company's own financial instruments or other assets of the Company. Principal actuarial assumptions at the reporting date (expressed as weighted averages) are set out below:

| | 2021 | 2020 |
|--|-------|-------|
| Rate of increase of pensions in payment | 3.00% | 3.00% |
| Rate of revaluation of pensions in deferment | 2.50% | 2.25% |
| Discount rate | 1.90% | 1.35% |
| Price inflation (RPI) | 3.60% | 3.05% |
| Price inflation (CPI) | 3.00% | 2.25% |
| Expected return on assets | 1.90% | 1.35% |
| Post retirement mortality | | |
| Current pensioners at 65 - male | 86.80 | 86.80 |
| Current pensioners at 65 - female | 89.10 | 89.10 |
| Future pensioners at 65 - male | 87.80 | 87.80 |
| Future pensioners at 65 - female | 90.30 | 90.20 |

Sensitivity analysis on actuarial assumptions

The sensitivity analysis has been conducted by calculating the gross pension liability (pension deficit) using the amended assumptions shown in the table below and keeping the remaining assumptions the same as disclosed under principal assumptions above. The difference between the recalculated pension deficit and that stated in the balance sheet reconciliation table on page 66 is set out below. The selection of these movements to illustrate the sensitivity of the pension deficit to key assumptions should not be interpreted as the Company expressing any specific view of the probability of such movements happening.

Change in key assumptions:

| | 2021 (Increase)/ Decrease in Pension deficit £ | 2020 (Increase)/ Decrease in Pension deficit £ |
|------------------------------------|---|---|
| 1% increase in discount rate | 567,000 | 674,000 |
| 1% decrease in discount rate | (732,000) | (879,000) |
| 1% increase in inflation rate | (247,000) | (92,000) |
| 1% decrease in inflation rate | 27,000 | 35,000 |
| 1 year increase in life expectancy | (137,000) | (157,000) |
| 1 year decrease in life expectancy | 136,000 | 157,000 |

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25. Post –employment benefits (continued)

Total charge for the year (see note 5)

The total amount charged (excluding amounts debited to net interest income) during the year in respect of the defined benefit contribution scheme and other money purchase schemes amounted to £621,180 (2020: £464,562). The Company contribution for the defined benefit scheme was £4,000 (2020: £49,000).

Of the contributions paid in the year £41,830 (2020: £26,407) was made on behalf of directors. It is estimated that contributions of £530,670 would be made to the defined contribution scheme and £42,282 to the defined benefit scheme in 2022.

26. Ordinary dividend paid

No Ordinary dividends were paid in 2021 (2020: £Nil). The directors, at their Board meeting held on 4 March 2022, declared an ordinary dividend amounting to £1.015m for the financial year ended 31 December 2021.

27. Ultimate parent company and controlling party

Bestway Group Limited is the ultimate parent of United National Bank Limited. Bestway Group Limited is the largest group of accounts in which United National Bank Limited is consolidated. Copies of such accounts can be obtained from the Company Secretary, Bestway Group Limited, 2 Abbey Road, Park Royal, London NW10 7BW.

The immediate parent company and controlling party of United National Bank Limited is United Bank Limited, a company incorporated in Pakistan and the parent undertaking of the smallest group of which the Company is a member and for which group accounts are prepared. Copies of such accounts may be obtained from the Company Secretary, United Bank Limited, I.I. Chandigarh Road, Karachi, Pakistan.

United National Bank Limited is also an associate company to National Bank of Pakistan Limited, a company incorporated in Pakistan.

The shareholding structure of the Company is set out in note 21.

28. Related party transactions

During the year, two related companies undertook commercial arm's length transactions with the Company, mainly in the form of deposits placed with the Company. Below are details of amounts due to / from each party as at 31 December 2021 and 31 December 2020.

| | United Bank Ltd 2021 £ | United Bank Ltd 2020 £ | National Bank of Pakistan 2021 £ | National Bank of Pakistan 2020 £ |
|--------------------------|---------------------------------|---------------------------------|---|---|
| Loans to | 4,064,785 | 5,347,368 | - | - |
| Deposits from | 6,818,355 | 4,207,436 | 1,242,006 | 1,359,558 |
| Deposits to | 324,066 | 7,748,327 | 149,995 | 134,298 |
| Interest receivable from | 84,536 | 231,119 | 184 | 4,101 |
| Interest payable to | 47,068 | - | - | 4,127 |

28. Events after the reporting period

The Birmingham and Manchester branch closures

On 21 January 2022, the Company formally announced its intention to close its branches located in Manchester and Birmingham. The estimated one-off costs associated with these branch closures is £485k. However, this will result in estimated annual recurring savings of £358k.

Since the main features of the reorganisation plan and parties affected by this plan was announced at that date, this would not be an adjusting entry for the purposes of the 2021 financial statements. Details are set out on page 9.

Russia-Ukraine Conflict

The Russia-Ukraine conflict unfolded well after the financial year ended 31 December 2021 and the conditions triggering the increase in the unrealised losses did not therefore exist at the balance sheet reporting date. We therefore have considered this matter as a post balance sheet event that will not warrant an adjusting entry for the purpose of 2021 financial statements. Further details are set out on page 12.

28. Events after the reporting period (continued)

Proposed dividend

The directors, at their Board meeting held on 4 March 2022, declared an ordinary dividend amounting to £1.015m for the financial year ended 31 December 2021.